

# 2012 English

## **Standard Grade**

## Foundation, General and Credit – Reading

### **Finalised Marking Instructions**

© Scottish Qualifications Authority 2012

The information in this publication may be reproduced to support SQA qualifications only on a noncommercial basis. If it is to be used for any other purposes written permission must be obtained from SQA's NQ Delivery: Exam Operations.

Where the publication includes materials from sources other than SQA (secondary copyright), this material should only be reproduced for the purposes of examination or assessment. If it needs to be reproduced for any other purpose it is the centre's responsibility to obtain the necessary copyright clearance. SQA's NQ Delivery: Exam Operations may be able to direct you to the secondary sources.

These Marking Instructions have been prepared by Examination Teams for use by SQA Appointed Markers when marking External Course Assessments. This publication must not be reproduced for commercial or trade purposes.

English	Standard	Grade
---------	----------	-------

#### **Foundation Reading**

	QUESTIONS	Ν	lark	S
	Write your answers in the spaces provided.			
Look	at Paragraphs 1 and 2.			
1.	Give a reason from Paragraph 1 why the telephone call might be inconvenient for the writer.			
	'past midnight'/in bed/asleep (2) Lift or gloss acceptable.	2		0
2.	"The woman on the other end of the phone is hysterical." (Paragraph 2)			
	Write down two other words from Paragraph 2 which continue this idea.			
	crying/screaming sobs/frenzied	2	1	0
	Any two (1) + (1)			
3.	Give two pieces of evidence that the writer left in a hurry to help the woman.			
	<u>'still in pyjamas'/'grab'/'rush'</u> Any two (1) + (1)	2	1	0
Look 4.	a <b>at Paragraphs 3 and 4.</b> Name <b>three</b> places where snakes hide in houses. (i) <u>in schoolbags</u>			
	(ii) <u>in cupboards</u>			
	(iii) <u>under beds</u> All three (2) Any two (1) One (0)	2	1	0
5.	Explain fully why houses "fit the bill perfectly" as shelters for snakes. (Paragraph 3)			
	cool in summer (1) warm during winter (1)	2	1	0
			PA	
	Page 2		TOT	AL

			Mark	s
6.	Give two reasons why the writer finds it difficult to drive in Paragraph 4.          rain/muddy track/steering with one hand/holding mobile phone         listening to Sanele's begging         Any two (1) + (1)       Lift or gloss acceptable	2	1	0
Look	at Paragraphs 5, 6 and 7.			
7.	Write down an expression from Paragraph 5 which shows that Sanele is in great danger when the writer arrives.			
	'perilously (close)'/'fatal (mistake)'/'deadly (accuracy)'/ 'close enough to kill you' (2)	2		0
8.	Give <b>two</b> pieces of advice from the writer about what to do if you see a snake.			
	do not attack/do not get too close/stay still/'keep calm'Any two (1) + (1)Lift or gloss acceptable	2	1	0
9.	What can snakes <b>not</b> do very well?			
	see (2)	2		0
10.	What is the <b>only</b> reason why a snake might attack a human?			
	'senses threatening movement' (2)			
	Lift or gloss acceptable.	2		0
Look	at Paragraphs 8 and 9.			
11.	What is surprising about the name 'black mamba'? (Paragraph 8)			
	it is not (all) black/it is brown/olive/grey (2)	2		0
12.	If a mamba is cornered, what is the first thing it does <b>and</b> why does it do this?			
	opens its jaws/mouth (1) to show (bold) colour/warning (to keep distance) (1)	2	1	0
	Lift or gloss acceptable			

13. Name three other things a mamba does when	it is cornered.
---	-----------------

(i)	lifts	head	off	the	ground
-----	-------	------	-----	-----	--------

- (ii) flattens neck into slight hood
- (iii) hisses All three (2) Any two (1) One (0) Lift or gloss acceptable
- **14.** Read the following statements. Tick ( $\checkmark$ ) the correct box to show whether each statement is TRUE, FALSE or CANNOT TELL from the Passage.

	True	False	Cannot Tell	
Black mambas try to escape quickly if disturbed.	~			
Black mambas stare at prey to hypnotise them.		~		
Black mambas are aggressive if defending young.			✓	
Black mambas are faster than people on horses.		~		

#### Look at Paragraphs 10 and 11.

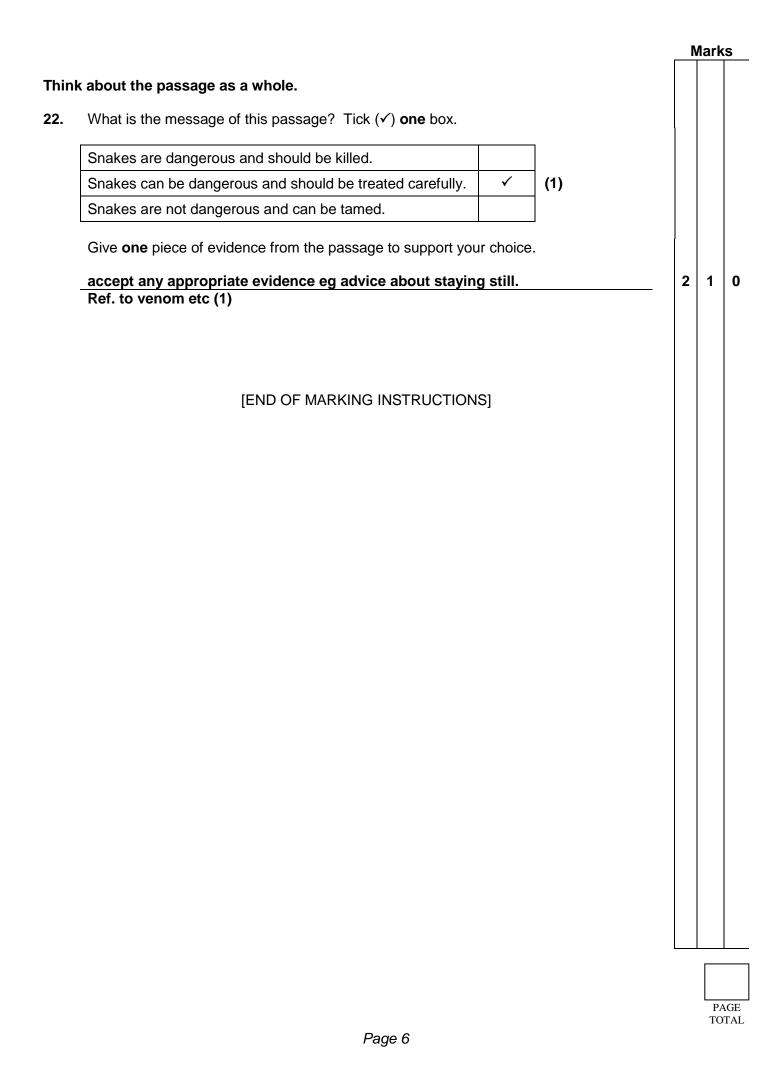
15. Explain fully what Antivenom Swazi will do with the money it raises.

	create a bank of anti-venom (1) for treating snake bite victims/in two places/accessible to everyone/ accessible within two hours OR quickly (1) Lift or gloss acceptable.	2	1	0
16.	Why, at first, might someone bitten by a mamba <b>not</b> think it was serious? Give <b>two</b> reasons.			
	not very painful (1) little/no swelling (1) Lift or gloss acceptable.	2	1	0
17.	Write down <b>two</b> separate expressions showing that mamba venom is fast-acting or deadly.			
	<ul> <li>'(first symptoms are felt) within fifteen minutes'/'breathing difficulties develop</li> <li>rapidly'/'death within a few hours'/'two drops of venom are fatal'/</li> <li>one bite can contain ten times fatal dose/'enough venom to kill up to 14 adult</li> <li>humans'</li> <li>Any two (1) + (1) Lift or gloss acceptable.</li> </ul>	2	1	0

Marks

2 1 0

			Mark	S
Look	at Paragraphs 12 and 13.			
18.	Give <b>one</b> reason why farms "are ideal mamba habitat." (Paragraph 12)			
	dense fields (of sugar cane and maize)/full of prey	2		0
19.	Explain fully why 80% of people in Swaziland "rely on traditional healers" instead of using anti-venom.			
	'not easily available' (1)	•		
	'so expensive'/'locals can't afford it' (1) Lift or gloss acceptable.	2	1	0
Look	at Paragraph 14 to the end of the passage.			
20.	In Paragraph 14, the writer receives another call for help.			
	Write down two words which show that the family is panicking when she arrives			
	frantic/drag/pushed Any two (1) + (1)	2	1	0
21.	"We freeze." (Paragraph 15)			
	Give <b>one</b> way the writer has made this sentence stand out.			
	short/beginning of paragraph (2)	2		0
		<u> </u>		



What style of language is the writer using in this expression?	Ν	<b>/</b> lark	S
<ol> <li>"It's so easy when they're puppies" (Paragraph 1)         What, according to the writer, is "easy" about caring for a puppy?         <u>walks/easily tired/ref. to conversations with people (2)</u></li> <li>Why is it more difficult to care for an older, bigger dog?         Use your own words in your answer.         <u>gloss of 'want proper walks' eg need more exercise (1)         <u>gloss of 'want sticks thrown' eg need to be entertained (1)         Look at Paragraphs 3, 4 and 5.         " well, let's call it" (Paragraph 3)         What style of language is the writer using in this expression?         <u>informal/chatty/colloquial (2)</u></u></u></li> <li>Describe the writer's "vision" of how dogs should behave in pubs and hotels.         Use your own words in your answer.         <u>gloss of 'affable' eg friendly/relaxed (1)         <u>gloss of 'laid out under the table, snoozing' eg (lying down) asleep/unobtrusive/no trouble         "Wilf isn't like that." (Paragraph 5)         What does Wilf do that isn't "like that"?         (i) <u>runs riot/eats crisps people have dropped/</u></u></u></li> </ol>			
<ul> <li>What, according to the writer, is "easy" about caring for a puppy?</li> <li>walks/easily tired/ref. to conversations with people (2)</li> <li>2. Why is it more difficult to care for an older, bigger dog?</li> <li>Use your own words in your answer.</li> <li>gloss of 'want proper walks' eg need more exercise (1)</li> <li>gloss of 'want sticks thrown' eg need to be entertained (1)</li> <li>Look at Paragraphs 3, 4 and 5.</li> <li>3. " well, let's call it" (Paragraph 3)</li> <li>What style of language is the writer using in this expression?</li> <li>informal/chatty/colloquial (2)</li> <li>4. Describe the writer's "vision" of how dogs should behave in pubs and hotels.</li> <li>Use your own words in your answer.</li> <li>gloss of 'affable' eg friendly/relaxed (1)</li> <li>gloss of 'affable' eg friendly/relaxed (1)</li> <li>gloss of 'laid out under the table, snoozing' eg (lying down) asleep/unobtrusive/no trouble</li> <li>5. "Wiff isn't like that." (Paragraph 5)</li> <li>What does Wilf do that isn't "like that"?</li> <li>(i) runs riot/eats crisps people have dropped/</li> </ul>			
<ul> <li>walks/easily tired/ref. to conversations with people (2)</li> <li>2. Why is it more difficult to care for an older, bigger dog? Use your own words in your answer.</li> <li>gloss of 'want proper walks' eg need more exercise (1) gloss of 'want sticks thrown' eg need to be entertained (1)</li> <li>Look at Paragraphs 3, 4 and 5.</li> <li>3. " well, let's call it" (Paragraph 3) What style of language is the writer using in this expression? informal/chatty/colloquial (2)</li> <li>4. Describe the writer's "vision" of how dogs should behave in pubs and hotels. Use your own words in your answer.</li> <li>gloss of 'affable' eg friendly/relaxed (1)</li> <li>gloss of 'laid out under the table, snoozing' eg (lying down) asleep/ unobtrusive/no trouble</li> <li>5. "Wilf isn't like that." (Paragraph 5)</li> <li>What does Wilf do that isn't "like that"?</li> <li>(i) runs riot/eats crisps people have dropped/</li> </ul>			
<ul> <li>2. Why is it more difficult to care for an older, bigger dog? Use your own words in your answer.</li> <li>gloss of 'want proper walks' eg need more exercise (1) gloss of 'want sticks thrown' eg need to be entertained (1)</li> <li>Look at Paragraphs 3, 4 and 5.</li> <li>3. " well, let's call it" (Paragraph 3) What style of language is the writer using in this expression? informal/chatty/colloquial (2)</li> <li>4. Describe the writer's "vision" of how dogs should behave in pubs and hotels. Use your own words in your answer. gloss of 'affable' eg friendly/relaxed (1)</li> <li>gloss of 'laid out under the table, snoozing' eg (lying down) asleep/ unobtrusive/no trouble</li> <li>5. "Wilf isn't like that." (Paragraph 5) What does Wilf do that isn't "like that"?</li> <li>(i) runs riot/eats crisps people have dropped/</li> </ul>			
Use your own words in your answer. gloss of 'want proper walks' eg need more exercise (1) gloss of 'want sticks thrown' eg need to be entertained (1) Look at Paragraphs 3, 4 and 5. " well, let's call it" (Paragraph 3) What style of language is the writer using in this expression? informal/chatty/colloquial (2) 4. Describe the writer's "vision" of how dogs should behave in pubs and hotels. Use your own words in your answer. gloss of 'affable' eg friendly/relaxed (1) gloss of 'laid out under the table, snoozing' eg (lying down) asleep/ unobtrusive/no trouble 5. "Wilf isn't like that." (Paragraph 5) What does Wilf do that isn't "like that"? (i)runs riot/eats crisps people have dropped/	2		0
gloss of 'want sticks thrown' eg need to be entertained (1)         Look at Paragraphs 3, 4 and 5.         3. " well, let's call it" (Paragraph 3)         What style of language is the writer using in this expression?         informal/chatty/colloquial (2)         4. Describe the writer's "vision" of how dogs should behave in pubs and hotels.         Use your own words in your answer.         gloss of 'affable' eg friendly/relaxed (1)         gloss of 'laid out under the table, snoozing' eg (lying down) asleep/unobtrusive/no trouble         5. "Wilf isn't like that." (Paragraph 5)         What does Wilf do that isn't "like that"?         (i)runs riot/eats crisps people have dropped/			
<ul> <li>3. " well, let's call it" (Paragraph 3) What style of language is the writer using in this expression? informal/chatty/colloquial (2)</li> <li>4. Describe the writer's "vision" of how dogs should behave in pubs and hotels. Use your own words in your answer. gloss of 'affable' eg friendly/relaxed (1) gloss of 'laid out under the table, snoozing' eg (lying down) asleep/ unobtrusive/no trouble</li> <li>5. "Wilf isn't like that." (Paragraph 5) What does Wilf do that isn't "like that"?</li> <li>(i) runs riot/eats crisps people have dropped/</li> </ul>	2	1	0
What style of language is the writer using in this expression?         informal/chatty/colloquial (2)         4. Describe the writer's "vision" of how dogs should behave in pubs and hotels. Use your own words in your answer.         gloss of 'affable' eg friendly/relaxed (1)         gloss of 'laid out under the table, snoozing' eg (lying down) asleep/ unobtrusive/no trouble         5. "Wilf isn't like that." (Paragraph 5)         What does Wilf do that isn't "like that"?         (i) runs riot/eats crisps people have dropped/			
<ul> <li>4. Describe the writer's "vision" of how dogs should behave in pubs and hotels. Use your own words in your answer.</li> <li>gloss of 'affable' eg friendly/relaxed (1)</li> <li>gloss of 'laid out under the table, snoozing' eg (lying down) asleep/ unobtrusive/no trouble</li> <li>5. "Wilf isn't like that." (Paragraph 5)</li> <li>What does Wilf do that isn't "like that"?</li> <li>(i) runs riot/eats crisps people have dropped/</li> </ul>			
Use your own words in your answer. gloss of 'affable' eg friendly/relaxed (1) gloss of 'laid out under the table, snoozing' eg (lying down) asleep/ unobtrusive/no trouble 5. "Wilf isn't like that." (Paragraph 5) What does Wilf do that isn't "like that"? (i) runs riot/eats crisps people have dropped/	2		0
<ul> <li>gloss of 'laid out under the table, snoozing' eg (lying down) asleep/ unobtrusive/no trouble</li> <li>5. "Wilf isn't like that." (Paragraph 5) What does Wilf do that isn't "like that"?</li> <li>(i) runs riot/eats crisps people have dropped/</li> </ul>			
unobtrusive/no trouble         5. "Wilf isn't like that." (Paragraph 5)         What does Wilf do that isn't "like that"?         (i) runs riot/eats crisps people have dropped/			
What does Wilf do that isn't "like that"? (i) <u>runs riot/eats crisps people have dropped/</u>	2	1	0
(i) runs riot/eats crisps people have dropped/			
(ii) sneaks into a neighbour's room/sniffs luggage (for food)			
(iii) Any three (2) Any two (1) One (0) Lift or gloss acceptable	2	1	0
(iii) Any three (2) Any two (1) One (0) Lift or gloss acceptable			



				Ν	/lark	s
6.	Do the other guests	s object t	o Wilf's behavior? Tick (✓) <b>one</b> box.			
	Yes	,	(1)			
	No	✓				
	Write down an expr	ression w	/hich supports your answer.			
	'they laugh'/'(You'			2	1	0
7.			n the way Wilf and his owner pass the night in the hotel.		•	Ŭ
1.						
	•	s sound		2	4	0
	Owner distu Lift or gloss accept		ep (because anxious) (1)	2	1	0
Look	at Paragraphs 6 an	nd 7.				
8.	Why is every hour o	of dayligh	nt "precious"? (Paragraph 6)			
	ref. to time of year					
	ref. to making the	most of	available time (2)	2		0
9.	Give <b>two</b> reasons v	why the s	heep should be safe from Wilf.			
	ref. to stock-traini ref. to Wilf's being	ng (1) i small ( <i>'</i>	1)	2	1	0
10.			d choice creates a clear picture of Wilf's behaviour in		-	
10.	Paragraph 6.					
	<u>'bounding'/'(as if l</u> appropriate expla	he's) on	springs' (1)	2	1	0
		nation e	g full of energy (1)	2		U
					PA	GE
					ТО	TAL

		Ν	lark	s
Lool	k at Paragraphs 8 and 9.			
11.	Identify three positive features of the first barn.			
	(i) beautiful building/location/well equipped kitchen			
	(ii) _foam mattresses/well swept			
	(iii) Any three (2) Any two (1) One (0)	2	1	0
12.	Explain fully the problem they face the next morning. shop is closed (1)			
	'breakfast and lunch will finish food supplies' (1) Lift or gloss acceptable.	2	1	0
Lool	k at Paragraphs 10, 11 and 12.			
13.	In what way does the writer contrast the past and the present in Paragraph 10?			
	<u>'old slate-mine workings'/'industrial history' (1)</u> V. 'wind farms' (1)	2	1	0
14.	Explain <b>in your own words</b> the change of mood they experience when they arrive in Buttermere.			
	_contented/looking forward (to meal) (1) disappointment (1)	2	1	0
15.	Give two reasons why Cragg Barn is an uncomfortable place.		•	
	basic kitchen/black plastic on mattresses/			
	no heating Any two (1) + (1)	2	1	0

			N	lark	5
16.	The	valkers have problems with food in Paragraphs 11 and 12.			
	(a)	Why do they not eat the only tinned food they have left?			
	-	it is dog food/Wilf will not share (2)	2		0
	(b)	Describe the difficulties they face getting fish and chips.			
	_	have to find a phone box/get a taxi/			
		ref. to expensive taxi fare(s) Any two (1) + (1)	2	1	0
Look	at Pa	agraphs 13, 14 and 15.			
17.	The	views are "brief and brilliant". (Paragraph 13)			
	Ident	ify the technique used in this expression.			
	allite	ration (2)	2		0
18.	"Sno	w clouds are hovering…" (Paragraph 13)			
	How	does the writer show the changing weather conditions in this part of the walk?			
	(i)	sunlight/clouds closing in/			
	(ii)	flurries of snow/			
	(iii)	whiteout	2	1	0
		Any three (2) Any two (1) One (0) Lift or gloss acceptable			
19.		e end of Paragraph 13, how does the writer use word choice <b>and</b> sentence ture to show their panic when Wilf disappears?			
		l choice 'horror' (1)			
		ence structure parenthesis/short sentence ('We all stop.')/ ax ('over the edge') (1)	2	1	0
				PAG	JE
		Page 10		тот	

				Marks		s
20.	Which word is c Tick (✔) <b>one</b> ans		aning to "tentative"? (Paragraph 14.)			
	Hurried					
	Cautious	✓	(2)			
	Panicking					
	Terrified			2		0
			-			
_ook	at Paragraph 16	to the end	of the passage.			
21.	"Conditions are	now quite te	esting." (Paragraph 16)			
	How does the w	riter continu	e this idea later in the passage?			
	(rising) cold w	ind'/'(drivin	g icy) snow into our faces'/			
	'bridge being w	vashed awa	y' Any two (1) + (1)	2	1	0
22.	Explain fully why	y Wilf "seem	ed to prick up his ears". (Paragraph 19)			
	proud/feeling p					
	ref to 'He was a	a breed'/cor	nments of passer by (1)	2	1	0
23.	Why did the writ walk?	er feel positi	ive about his family's <b>and</b> Wilf's achievements on the			
			llenge/'rite of passage'/'fell terriers'/			
	covered 30 mile Wilf: ref. to 100		7,500 feet (1) ed Mount Everest/relative size (1)	2	1	0
				L	I	<u> </u>

# Marks Think about the passage as a whole. 24. What seems to be the main purpose of the passage? Tick ( $\checkmark$ ) **one** box. To criticise barn camping. To give information about the Lake District. $\checkmark$ To describe the challenges they faced on their trip. (1) Give **one** piece of evidence to support the answer you have chosen. ref to appropriate evidence eg Weather/anecdotes about Wilf/ 2 1 0 difficulties encountered/miles covered (1) [END OF MARKING INSTRUCTIONS] PAGE TOTAL

QUESTIONS			/lark	s
	Write your answers in the spaces provided.			
Look	at Paragraph 1.			
1.	What was the art dealer's aim when he approached the J. Paul Getty Museum?			
	Sell the statue to them/trick them (2)			
2.	"He had in his possession, he said, a marble statue dating from the sixth century BC." (Paragraph 1)			
	What does the expression "he said" add to the meaning of the sentence?			
	Doubt (2)	2		0
3.	"It was an extraordinary find." (Paragraph 1)			
	(a) Quote the words which show the contrast between this kouros and most others.			
	'(badly) damaged'/'(in) fragments' (1)			
	'(almost) perfectly preserved' (1)	2	1	0
	(b) Give <b>two</b> other reasons why the find was "extraordinary".			
	only about two hundred in existence/light-coloured glow/ close to seven feet tall Any two (1) + (1)	2	1	0
	Lift or gloss acceptable			
Look at Paragraphs 2 and 3.				
4.	"The Getty moved cautiously." (Paragraph 2)			
	How does the rest of the paragraph continue this idea?			
	_took on loan (1)			
	began thorough investigation/ref. to questions asked in investigation/	2	1	0
-	involved legal dept. Lift or gloss acceptable.			
5.	What details suggest that the geologist's tests were thorough?			
	spent two days examining surface/removed core sample/list of procedures/ ref. to high-tech equipment used Any two (1) + (1)	2	1	0
	Lift or gloss acceptable			
			Ĺ	<u> </u>
				AGE TAL

			Mai		S
6.		why the "thin layer of calcite" was "significant". <b>Use your own words</b> as possible.			
	ref. to	extremely long time taken for calcite to form (1)			
	sugge	sts age of statue/suggests statue was genuine (1)	2	1	0
Lool	at Para	graphs 4 to 8.			
7.	Why do (Parag	pes the writer mention the "front page story" in the "New York Times"? raph 4)			
	(shows	s) importance of find/(shows) wide interest in find (2)	2		0
8.	"Howe	ver, the kouros had a problem." (Paragraph 5)			
	Show h	now this sentence acts as a link between Paragraphs 4 and 5.			
		ver (the kouros)' suggests change of direction (from acceptance in aph 4) (1)			
	-	em' introduces the idea that statue was not 'right', to be developed in aph 5 (1)	2	1	0
9.		co Zeri could not "immediately articulate" what was wrong with the statue. In <b>in your own words</b> what this means.			
	put int	o words (1) straight away (1)	2	1	0
10.	"see	med wrong…" (Paragraph 5)			
	Quote	an expression from later in Paragraph 5 which has a similar meaning.			
	'instin	ctive sense that something was amiss' (2)	2		0
11.	"He sw	ished the cloth off the top of it…" (Paragraph 5)			
	(a) V	Vhat technique is used in this expression?			
	_0	nomatopoeia (2)	2		0
	(b) V	Vhat does "swished" suggest about the way the cloth was removed?			
	P	roudly/dramatically (2)	2	1	0
	L	ess sophisticated answer eg quickly (1)			
					<u> </u>
			Ļ	DACE	
	Page 14			PAGE OTAI	

		Marks		
12.	Explain why "fresh" was "not the right reaction to the statue".			
	suggests something new (1) statue was supposed to be old (1)	2	1	0
13.	Explain how Hoving's experience led him to feel that the statue looked wrong.			
	Use your own words as far as possible.			
	he had been involved in digs (1) statue did not look as if it had been buried (1)	2	1	0
14.	What is the effect of the writer's use of direct speech in Paragraphs 6 to 8?			
	immediacy/realism/drama (2)	2		0
Look at Paragraphs 9 to 11.				
15.	"convened a special symposium" (Paragraph 9)			
	Show how the context helps you understand the meaning of "symposium"			
	Meaning: conference (involving experts) (1)			
	Context: ref. to 'sculpture experts'/'chorus of dismay'/ consensus amongattendees'/'world's foremost experts' (1)	2	1	0
16.	Show how the metaphor " a wave of intuitive repulsion" (Paragraph 10) is an effective description of the expert's reaction to the statue.			
	('wave') suggests overwhelming/sudden (feeling) (2)	2		0
17.	In your own words explain the contrast between the Getty's investigation and the reaction of the experts in Paragraph 10.			
	Careful/over long time/scientific (1)			
	Instinctive/sudden (1)	2	1	0
				<u> </u>



			Mark		
	Look at Paragraph 12.				
18.	" in a single glance" (Paragraph 12)				
	Comment on the writer's use of dashes in this expression.				
	Parenthesis/adding extra information (1) About exactly how short a time it took (1)	2	1	0	
19.	"Did they know why they knew? Not at all. But they knew." (Paragraph 12)				
	Identify and explain two techniques used in these sentences.				
	(i) <b>question + answer = highlights the issue/short sentences = dramatic/</b>				
	(ii) repetition = emphasises inexplicable knowledge/italics = emphasises their certainty Any two (1) + (1)	2	1	0	
	Look at Paragraph 13 to the end of the passage.				
20.	<b>Using your own words</b> as far as possible, explain when we use the "adaptive unconscious".				
	sudden decisions/first impressions (2)	2		0	
21.	"ten second videotapesfive secondsjust two seconds" (Paragraph 14).				
	Comment on the writer's use of time in these expressions.				
	decreasing numbers of seconds (1)			-	
	(Indicate) how short a time is needed (to form accurate judgement) (1)	2	1	0	
22.	<b>Using your own words</b> , explain fully what Nalini Ambady's research showed about students' views of teachers.				
	first impressions as accurate (1)				
	as those formed over long period of time (1)	2	1	0	
			<b> </b>		
		L	PAG		
	Page 16		ΤΟΤΑ	L	

