

FOR OFFICIAL USE

|  |  |  |  |  |  |
|--|--|--|--|--|--|
|  |  |  |  |  |  |
|--|--|--|--|--|--|

**F**

KU ES

Total

|  |  |
|--|--|
|  |  |
|--|--|

**0820/401**

NATIONAL  
QUALIFICATIONS  
2009

WEDNESDAY, 13 MAY  
9.00 AM – 10.00 AM

**ECONOMICS**  
**STANDARD GRADE**  
Foundation Level

**Fill in these boxes and read what is printed below.**

Full name of centre

Town

Forename(s)

Surname

Date of birth

Day Month Year

|  |  |  |  |  |  |  |  |
|--|--|--|--|--|--|--|--|
|  |  |  |  |  |  |  |  |
|--|--|--|--|--|--|--|--|

Scottish candidate number

|  |  |  |  |  |  |  |  |  |  |  |  |
|--|--|--|--|--|--|--|--|--|--|--|--|
|  |  |  |  |  |  |  |  |  |  |  |  |
|--|--|--|--|--|--|--|--|--|--|--|--|

Number of seat

- 1 Read each question carefully.
- 2 Attempt **all** the questions.
- 3 All answers are to be written in this answer book.
- 4 Do **not** write in the margins.
- 5 Before leaving the examination room you must give this book to the invigilator. If you do not, you may lose all the marks for this paper.



1. Study the information below and answer the questions which follow.

Liz is an entrepreneur who is having difficulty deciding what type of business activity to set up.

KU ES

**MY FIRST CHOICE**  
Build houses using machines

Use estate agents to sell houses to those who can afford them

**MY SECOND CHOICE**  
Use lots of students to help me grow strawberries

Give surplus strawberries to charity for those who need them

**MY THIRD CHOICE**  
Open a sports shop

Sell sports goods to those who have **effective demand**

(a) From the picture, identify **one** business activity in each of the following sectors:

(i) Primary;

\_\_\_\_\_

(ii) Secondary;

\_\_\_\_\_

(iii) Tertiary.

\_\_\_\_\_

**1. (continued)**

Marks

|   | KU | ES |
|---|----|----|
|   |    |    |
|   |    |    |
| 3 |    |    |
|   |    |    |
|   |    |    |
| 2 |    |    |
|   |    |    |
| 1 |    |    |
|   |    |    |
| 1 |    |    |
|   |    |    |

(b) From the picture, identify **one** example of each of the following choices.

(i) What to produce?

\_\_\_\_\_

(ii) How to produce it?

\_\_\_\_\_

(iii) Who to produce it for?

\_\_\_\_\_

(c) If Liz decides to open the sports shop, goods will only be sold to consumers with “**effective demand**”.

Explain what is meant by the term **effective demand**.

\_\_\_\_\_

\_\_\_\_\_

\_\_\_\_\_

\_\_\_\_\_

(d) Liz decides on her **first choice** of business activity.

(i) From the picture, identify the opportunity cost of building houses.

\_\_\_\_\_

(ii) Explain your answer to (d)(i).

\_\_\_\_\_

\_\_\_\_\_

**[Turn over**



2. (continued)

Marks

|   | KU | ES |
|---|----|----|
|   |    |    |
| 2 |    |    |
| 1 |    |    |
| 2 |    |    |
| 1 |    |    |
| 1 |    |    |

(b) From the picture, identify **one** example of each of the following:  
a capital good;

\_\_\_\_\_

a consumer good.

\_\_\_\_\_

(c) Brencars plc buys TomKat Car Retailers.

(i) Identify this type of integration.

**Tick the correct box.**

|                        |                          |
|------------------------|--------------------------|
| Vertical integration   | <input type="checkbox"/> |
| Horizontal integration | <input type="checkbox"/> |

(ii) Explain your answer to (c)(i).

\_\_\_\_\_

\_\_\_\_\_

\_\_\_\_\_

\_\_\_\_\_

(d) (i) From the picture, identify whether Brencars plc is a capital intensive or a labour intensive business activity.

**Tick the correct box.**

|                   |                          |
|-------------------|--------------------------|
| Capital intensive | <input type="checkbox"/> |
| Labour intensive  | <input type="checkbox"/> |

(ii) Explain your answer to (d)(i).

\_\_\_\_\_

\_\_\_\_\_



3. (continued)

Marks

|   | KU | ES |
|---|----|----|
|   |    |    |
| 2 |    |    |
| 1 |    |    |
| 1 |    |    |
| 1 |    |    |
| 1 |    |    |
| 2 |    |    |

- (b) From the graph, calculate the selling price of one Hold-A-Phone mobile phone.

Answer: £ \_\_\_\_\_

Show your working here.

- (c) (i) From the graph, identify the value of fixed costs for Hold-A-Phone Ltd.

Answer: £ \_\_\_\_\_

- (ii) Give **one** example of a possible fixed cost for Hold-A-Phone Ltd.

\_\_\_\_\_

\_\_\_\_\_

- (d) The owners of Hold-A-Phone Ltd would like to reduce their costs of production.

- (i) Suggest **one** action that the owners of Hold-A-Phone Ltd could take to reduce their costs.

\_\_\_\_\_

\_\_\_\_\_

- (ii) Explain how the action you chose in (d)(i) would reduce costs.

\_\_\_\_\_

\_\_\_\_\_

\_\_\_\_\_

\_\_\_\_\_

4. Study the picture below and answer the questions which follow.

# REPORTING STRACHLAND

**WALI'S DEAL**

Smithtown Thistle will pay Pranav  
**£2Million** a year.

The striker scored **55 goals** last year.  
He won the **Golden Boot** for best player  
in Europe.



**BREAKING NEWS ---- BREAKING NEWS ---- BRE**

**PRANAV WALI signs record-breaking new contract  
for SMITHTOWN THISTLE FOOTBALL CLUB!**

Pranav Wali has also signed a sponsorship deal with Hold-A-Phone Ltd for £1 million a year. He will pay income tax of £960,000 each year. He will pay National Insurance of £35,000 each year.



(a) (i) Which type of resource is Pranav Wali for Smithtown Thistle?

**Tick the correct box.**

|                     |  |
|---------------------|--|
| A natural resource  |  |
| A human resource    |  |
| A man-made resource |  |

(ii) How much will Pranav Wali earn in **wages** each year?

Answer: £ \_\_\_\_\_

(iii) How much will Pranav Wali earn in **total** each year?

Answer: £ \_\_\_\_\_

(iv) Calculate Pranav's "take home pay" each year.

Answer: £ \_\_\_\_\_

Show your working here.

DO NOT  
WRITE IN  
THIS  
MARGIN

*Marks*

|   | KU | ES |
|---|----|----|
| 1 |    |    |
| 1 |    |    |
| 1 |    |    |
| 1 |    |    |



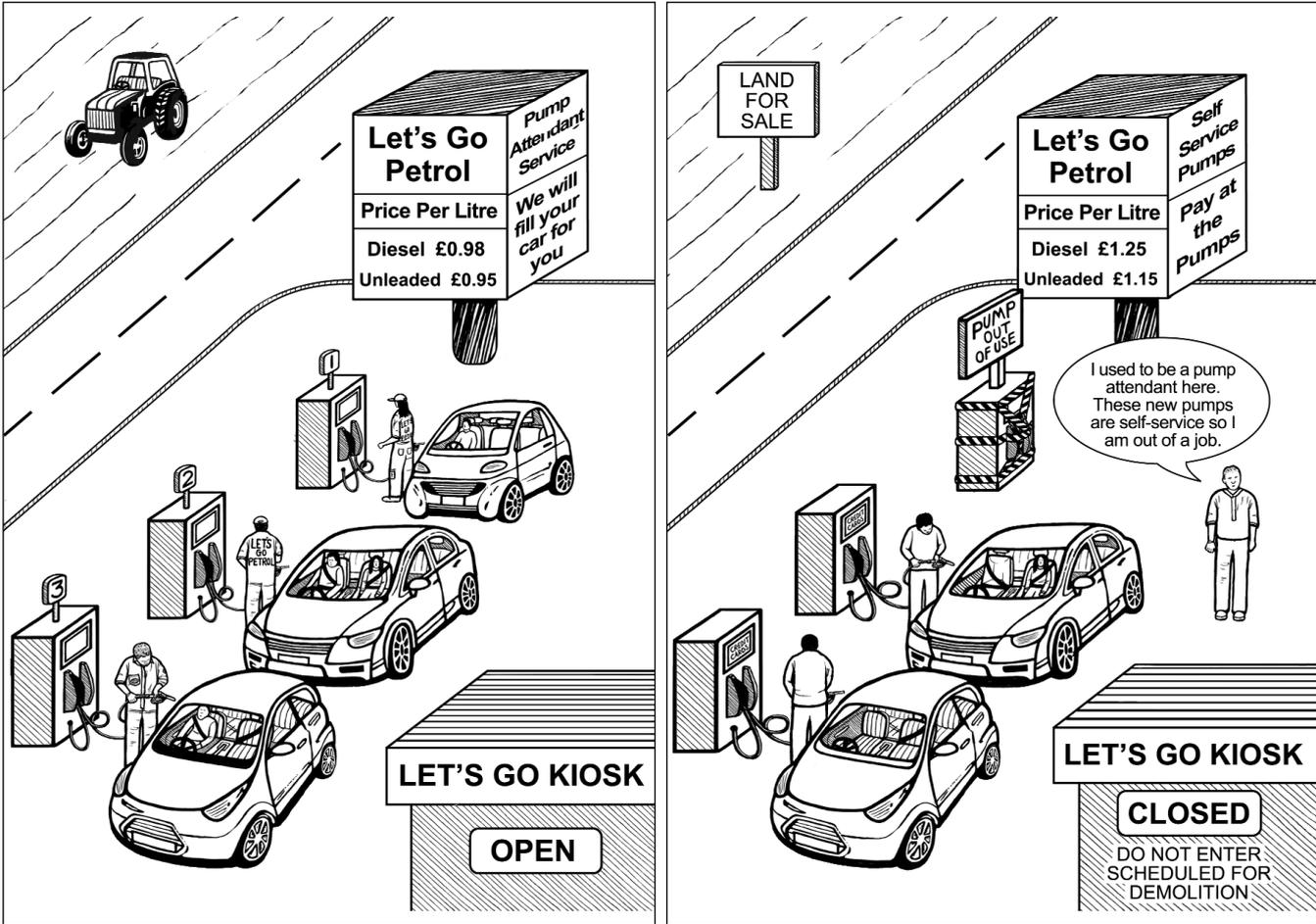
5. Study the picture below and answer the questions which follow.

Marks

2002

2009

KU ES



(a) Identify **one** example of the following:

(i) an **unused** natural resource;

\_\_\_\_\_

(ii) an **unused** man-made resource.

\_\_\_\_\_

2

(b) In 2009, pump attendants are no longer required to work at Let's Go Petrol.

(i) Which type of unemployment is this an example of?

**Tick the correct box.**

|                            |                          |
|----------------------------|--------------------------|
| Residual unemployment      | <input type="checkbox"/> |
| Technological unemployment | <input type="checkbox"/> |
| Seasonal unemployment      | <input type="checkbox"/> |

1

5. (b) (continued)

Marks

|   | KU | ES |
|---|----|----|
|   |    |    |
| 2 |    |    |
|   |    |    |
| 2 |    |    |
|   |    |    |
| 2 |    |    |
|   |    |    |
| 1 |    |    |
|   |    |    |
| 2 |    |    |

(ii) State **2** disadvantages of unemployment.

1 \_\_\_\_\_  
 \_\_\_\_\_  
 \_\_\_\_\_

2 \_\_\_\_\_  
 \_\_\_\_\_  
 \_\_\_\_\_

(c) (i) Suggest **2** actions the unemployed pump attendants might take to improve their chances of getting a job.

1 \_\_\_\_\_  
 \_\_\_\_\_  
 \_\_\_\_\_

2 \_\_\_\_\_  
 \_\_\_\_\_  
 \_\_\_\_\_

(ii) Choose **one** of the actions in (c)(i) and explain how it would work.

\_\_\_\_\_

\_\_\_\_\_

\_\_\_\_\_

\_\_\_\_\_

(d) (i) Identify evidence of inflation in the picture.

\_\_\_\_\_

(ii) Explain the effect inflation might have on sales of Let's Go Petrol.

\_\_\_\_\_

\_\_\_\_\_

\_\_\_\_\_

\_\_\_\_\_



**6. (continued)**

Marks

|   | KU | ES |
|---|----|----|
|   |    |    |
| 2 |    |    |
| 2 |    |    |
| 1 |    |    |
| 2 |    |    |

(c) (i) Suggest **2** actions holiday companies might take to increase demand for holidays to the USA.

1 \_\_\_\_\_  
 \_\_\_\_\_  
 2 \_\_\_\_\_  
 \_\_\_\_\_

(ii) Select one of your answers from (c)(i) and explain how it would work.

\_\_\_\_\_  
 \_\_\_\_\_  
 \_\_\_\_\_  
 \_\_\_\_\_

(d) (i) UK citizens demand fewer holidays to the USA.

What might happen to the demand for workers in the tourist industry in the USA?

**Tick the correct box.**

|          |                          |          |                          |
|----------|--------------------------|----------|--------------------------|
| Increase | <input type="checkbox"/> | Decrease | <input type="checkbox"/> |
|----------|--------------------------|----------|--------------------------|

(ii) Explain your answer to (d)(i).

\_\_\_\_\_  
 \_\_\_\_\_  
 \_\_\_\_\_  
 \_\_\_\_\_

**[Turn over**



7. (continued)

Marks

- (c) Suggest **one** item of capital expenditure and **one** item of current expenditure in **each** of the following areas of Government spending.

|                                  | Capital | Current |
|----------------------------------|---------|---------|
| <b>Defence and Law and Order</b> |         |         |
| <b>Health and Education</b>      |         |         |

4

- (d) State **2** ways in which the Government raises money to pay for its expenditure.

1 \_\_\_\_\_  
 \_\_\_\_\_

2 \_\_\_\_\_  
 \_\_\_\_\_

2

[END OF QUESTION PAPER]

**[BLANK PAGE]**