

This numerical reasoning test comprises **30 questions**, and you will have **30 minutes** in which to correctly answer as many as you can. Calculators are permitted for this test, and it is recommended you have some rough paper to work on.

You will have to work quickly and accurately to perform well in this test. If you don't know the answer to a question, leave it and come back to it if you have time. Each question will have four possible answers, one of which is correct. You may click Back and Next during the test to review or skip questions.

You can submit your test at any time. If the time limit is up before you click submit the test will automatically be submitted with the answers you have selected. It is recommended to keep working until the time limit is up.

Try to find a time and place where you will not be interrupted during the test. **When you are ready, begin the test.** 



## Total Product Sales by Demographic

	Units sold				Annual Target	Product Sales Target
	Quarter 1	Quarter 2	Quarter 3	Quarter 4	(Unit sales)	(Euros)
Greece	26,000	30,000	31,300	21,000	110,000	250,000
Portugal	28,000	33,200	22,600	20,400	105,000	240,000
Austria	20,000	28,300	22,500	35,000	105,000	240,000
Ireland	19,900	25,000	27,200	30,300	105,000	260,000
Croatia	21,500	29,400	25,800	28,500	110,000	230,000

- Q1 What was the unit sales ratio of Austrian Quarter 4: Portugal Quarter 1: Greek Quarter 4?
  - (A) 35:28:22
  - (B) 5:3:4
  - (C) 6:4:3
  - (D) 5:4:3 (E) 3:4:2
- Q2 Which country met or exceeded its annual target for unit sales?
  - (A) Greece
  - (B) Portugal
  - (C) Austria
  - (D) Ireland
  - (E) Croatia
- Q3 The previous year's average number of Portuguese units sold per quarter was 20% higher than the year shown. What was the previous year's average number of Portuguese units sold per quarter?
  - (A) 104,200
  - (B) 31,260
  - (C) 26,050
  - (D) 21,260
  - (E) 20,840



- Q4 If Austria's annual corporation tax was 22% on the first €200,000 of sales and 20% on sales exceeding €200,000, how much tax is due for the year (assuming each unit is sold at €3.5)?
  - (A) €34,000
  - (B) €34,060
  - (C) €37,060
  - (D) €44,000
  - (E) €78,060
- Q5 Greek and Irish sales generated 2.5 Euros per unit sold, whilst the other countries' sales generated 2.25 Euros per unit sold. Which country or countries exceeded their Annual Product Sales Target?
  - (A) Portugal and Austria
  - (B) Ireland and Austria
  - (C) Croatia and Austria
  - (D) Croatia and Greece
  - (E) Ireland and Greece



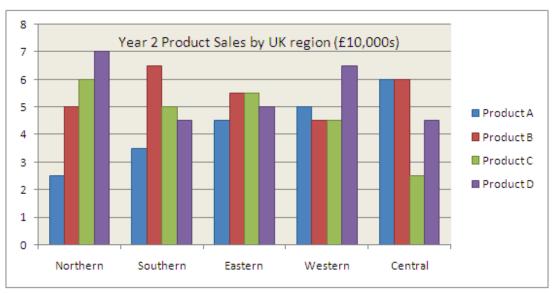
Share	Price today	Price yesterday		
	(£)	(£)		
Share A	20.0	19.4		
Share B	4.2	3.9		
Share C	18.1	19.3		
Share D	5.6	5.1		
Share E	3.1	3.3		
Exchange Rate	Today	Yesterday		
\$	1.62 \$ to the £	1.63 \$ to the £		
€	1.23 € to the £	1.22 € to the £		

- **Q6** Which shares have increased and decreased respectively in value by the largest percent from yesterday to today?
  - (A) Share D, Share A
  - (B) Share D, Share C
  - (C) Share D, Share E
  - (D) Share B, Share A
  - (E) Share B, Share C
- Q7 A dealer buys 250 Share Ds and 350 Share Es at yesterday's prices and sells these at today's prices. How much profit or loss does the dealer make?
  - (A) £125 profit
  - (B) £70 profit
  - (C) £55 profit
  - (D) £125 loss
  - (E) £70 loss
- Q8 A trader has 200,000 Share Bs to sell at today's price and today plans to split her proceeds equally into an investment in Share A and Share D. In how many Share As and Share Ds does the trader invest?
  - (A) 20,000 Share A and 70,000 Share D
  - (B) 21,000 Share A and 75,000 Share D
  - (C) 22,000 Share A and 80,000 Share D
  - (D) 23,000 Share A and 85,000 Share D
  - (E) 24,000 Share A and 90,000 Share D



- **Q9** What was the total cost of buying 550 Share Cs yesterday and 1,050 Share Es today (to the nearest \$1,000)?
  - (A) \$11,000
  - (B) \$14,000
  - (C) \$17,000
  - (D) \$18,000
  - (E) \$23,000
- Q10 Today's prices for Share A and Share C (in Euros) respectively represent a 15% decrease and a 22% increase on the price (in Euros) one year ago. What were the respective prices a year ago (to the nearest Euro)?
  - (A) €18 (Share A); €18 (Share C)
  - (B) €22 (Share A); €22 (Share C)
  - (C) €29 (Share A); €29 (Share C)
  - (D) €29 (Share A); €18 (Share C)
  - (E) €29 (Share A); €30 (Share C)





% of total Sales	Northern Southern E		Eastern	Western	Central
Year 1	22	24	22	18	14
Year 3	24	20	24	16	16

- Q11 Which two products had the same total product sales in Year 2?
  - (A) Product A and Product B
  - (B) Product A and Product C
  - (C) Product A and Product D
  - (D) Product B and Product C
  - (E) Product B and Product D
- Q12 As a percentage of total sales across all regions, how has the Eastern region's sales changed between Year 1 and Year 2?
  - (A) 1% less
  - (B) 1.5% more
  - (C) 1.5% less
  - (D) 3% more
  - (E) 3% less
- Q13 Which two regions did not have equal total product sales in Year 2?
  - (A) Northern and Western
  - (B) Northern and Eastern
  - (C) Southern and Central
  - (D) Eastern and Western
  - (E) None of these



- Q14 The 5 regions shown represent UK product sales, and this territory represents onequarter of the value of US product sales and 50% of the value of Asian product sales. What are Year 2's total product sales for all 3 territories combined?
  - (A) £9,000,000
  - (B) £7,000,000
  - (C) £5,000,000
  - (D) £3,000,000
  - (E) £1,000,000
- Q15 Which region experienced the greatest change in its share of total UK sales between Year 1 and Year 2?
  - (A) Northern
  - (B) Southern
  - (C) Western
  - (D) Eastern
  - (E) Central



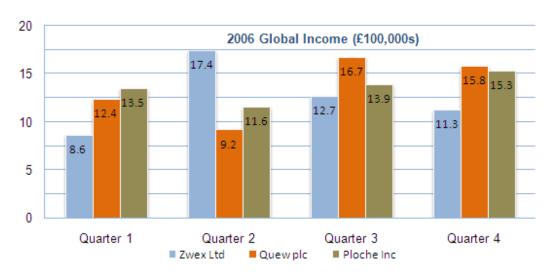
Total Liabilities	Previous Year (£million)	Current Year (£million)	Next Year's Projection (£million)	
<b>Current Liabilities</b>				
Interest paying loans	135	126	134	
Currency swaps	8.5	11.3	6.9	
Other current liabilities	42	52	48.3	
Non-Current Liabilities				
Interest bearing loans	53	45	42.6	
Pension payments	204	196	218	
Tax liabilities	48	56.4	49.5	

- Q16 Next year, which liability is projected to have experienced the second highest percentage change in value compared with last year?
  - (A) Interest paying loans
  - (B) Currency swaps
  - (C) Other current liabilities
  - (D) Pension payments
  - (E) Cannot tell
- What is the average difference between the total Non-Current Liabilities and the total Current Liabilities for the 3 years shown (to the nearest £million)?
  - (A) £116 million
  - (B) £117 million
  - (C) £118 million
  - (D) £119 million
  - (E) £120 million
- Q18 If the projected figures shown prove accurate and the same percentage changes occur for each liability in the subsequent year, what will the total Current Liabilities be in this subsequent year (to the nearest £million)?
  - (A) £192 million
  - (B) £189 million
  - (C) £187 million
  - (D) £185 million
  - (E) £183 million



- Q19 The Pension payments figure for each year is based upon the following numbers of exemployees drawing a pension: 8,155 (previous year); 8,240 (current year); 8,325 (next year). What is the average pension payable across the 3 years shown (to the nearest £1,000)?
  - (A) £15,000
  - (B) £20,000
  - (C) £25,000
  - (D) £30,000
  - (E) £35,000
- Q20 Next year's projected figures need to be corrected by adding an additional 4% for inflation. What is next year's corrected total Non-Current Liabilities?
  - (A) £322.5 million
  - (B) £310.1 million
  - (C) £309.3 million
  - (D) £297.7 million
  - (E) £297.4 million





Global income (% annual change on year before)						
	2007	2008	2009	2010	2011 projection	
Zwex Ltd	2.3	0.6	2.2	1.8	2.1	
Quew plc	-0.7	-0.8	0.3	1.1	1.4	
Ploche Inc	1.4	1.2	1.6	0.5	2.9	

- **Q21** What was the global income for Ploche Inc in 2007 (to the nearest £10,000)?
  - (A) £6,000,000
  - (B) £5,510,000
  - (C) £5,500,000
  - (D) £5,430,000
  - (E) £4,510,000
- Q22 Which of the following statements is true?
  - (A) Ploche Inc increased global income each quarter during 2006
  - (B) Between 2007-2010 Zwex Ltd has experienced 6.9% global income growth
  - (C) In 2006 Quew plc's global income was £5,430,000
  - (D) Ploche Inc has experienced positive global growth each year between 2006-2010
  - (E) The average 2006 Quarter 2 sales were £1.15 million
- Q23 In which year up to 2010 did Quew plc experience a higher annual % growth than either Zwex Ltd or Ploche Inc?
  - (A) 2007
  - (B) 2008
  - (C) 2009
  - (D) 2010
  - (E) None of these

- Q24 In 2006 the ratio of Zwex Ltd's Global : European sales was 4:3. What were the European sales for 2006?
  - (A) £2 million
  - (B) £2.5 million
  - (C) £3 million
  - (D) £3.5 million
  - (E) £3.75 million
- Q25 What was the global income for Quew plc in 2008 (to the nearest £100,000)?
  - (A) £5.41 million
  - (B) £5.37 million
  - (C) £5.33 million
  - (D) £5.30 million
  - (E) £5.23 million



	2006	2007	2008	2009	2010
	(£million)	(£million)	(£million)	(£million)	(£million)
Adjusted earnings	1.02	1.05	0.95	0.98	1.11
Cash flow	1.32	1.42	1.34	1.25	1.53
Attributable profit	1.95	2.11	1.93	1.88	2.23
Average profit (per 500 units)	£250	£325	£175	£200	£300
Average sales price (per unit)	£4.50	£4.65	£4.30	£4.15	£4.60

- Q26 From 2006 to 2007 Attributable profit increased at double the percentage rate as it did between 2005-2006. What was the Attributable profit figure for 2005?
  - (A) £0.23 million
  - (B) £1.03 million
  - (C) £1.83 million
  - (D) £1.87 million
  - (E) £2.03 million
- Q27 If the target was to have an average profit (per unit) in excess of 50p, in which year or years was this achieved?
  - (A) 2006
  - (B) 2006 and 2007
  - (C) 2010
  - (D) 2007 and 2010
  - (E) 2006, 2007 and 2010
- Q28 In 2011, if Adjusted earnings increase by an eighth and there is a 2:3 ratio of (2011 Adjusted earnings: 2011 Cash flow), what will be the Cash flow in 2011?
  - (A) £2.14 million
  - (B) £1.87 million
  - (C) £1.25 million
  - (D) £0.83 million
  - (E) £0.14 million



- Q29 Which year had the lowest ratio of Adjusted earnings to Attributable profit?
  - (A) 2006
  - (B) 2007
  - (C) 2008
  - (D) 2009
  - (E) 2010
- **Q30** Which year experienced the greatest percentage change in Cash flow compared to the preceding year?
  - (A) 2007
  - (B) 2008
  - (C) 2009
  - (D) 2010
  - (E) Can't tell from data

## **End of Numerical Reasoning Test 5**

