



**Third Semester Five Year B.B.A., LL.B. (Hons.) Examination, June 2013**  
**ENTREPRENEURSHIP DEVELOPMENT**

Duration : 2½ Hours

Max. Marks : 70

- Instructions:** 1. Answer **all 5** Questions.  
2. **Marks** are indicated on the **right side**.

**UNIT – 1**

Q. No. 1. (a) Write the economic and social importance of entrepreneurs. Marks : 9

OR

Explain the functions and various classification of entrepreneurs.

(b) Define entrepreneur. Give two examples of successful Indian Woman Entrepreneurs.

Marks : 5

OR

Write the differences between entrepreneur and manager.

**UNIT – 2**

Q. No. 2. (a) What do you mean by EDP ? Explain the objectives of EDP. Marks : 9

OR

What are the importance of entrepreneurial training ?

(b) What are the problems faced by EDP's ?

Marks : 5

OR

Write a note on entrepreneurial training.

P.T.O.

**UNIT – 3**

- Q. No. 3. (a) Explain the legal formalities for starting a new business in the form of Private Company.

Marks : 9

OR

What is permanent registration ? Explain the documents required and procedures to be followed in permanent registration.

- (b) Write the important function of SIDBI.

Marks : 5

OR

Explain the problems faced by an entrepreneur while setting up a new project.

**UNIT – 4**

- Q. No. 4. (a) Explain the internal environment factors that influencing entrepreneurs

Marks : 9

OR

Explain the impact of economical and political environment on the growth of entrepreneurs.

- (b) Write a short note on social and cultural environment.

Marks : 5

OR

How legal environment affects the entrepreneurs.

**UNIT – 5**

- Q. No. 5. (a) Discuss how motivation influences entrepreneurship.

Marks : 9

OR

What is motivation ? Explain MCDELLAND's acquired need theory.

- (b) Write a short note on entrepreneur's motivational factors.

Marks : 5

OR

Explain entrepreneurial ambition.