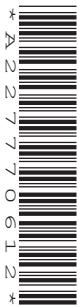


**Tuesday 26 June 2012 – Morning****GCSE BUSINESS AND COMMUNICATION SYSTEMS****A265/01 Businesses and their Communication Systems**

Candidates answer on the Question Paper.

**OCR supplied materials:**

None

**Other materials required:**

- A calculator may be used.

**Duration: 1 hour 30 minutes**

Candidate forename					Candidate surname				
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Centre number						Candidate number			
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**INSTRUCTIONS TO CANDIDATES**

- Write your name, centre number and candidate number in the boxes above. Please write clearly and in capital letters.
- Use black ink. HB pencil may be used for graphs and diagrams only.
- Answer **all** the questions.
- Read each question carefully. Make sure you know what you have to do before starting your answer.
- Write your answer to each question in the space provided. Additional paper may be used if necessary but you must clearly show your candidate number, centre number and question number(s).
- Do **all** calculations and rough work in this booklet. Cross out any work you do not wish the Examiner to mark.
- Do **not** write in the bar codes.

**INFORMATION FOR CANDIDATES**

- The number of marks is given in brackets [ ] at the end of each question or part question.
- The total number of marks for this paper is **90**.
- The marks allocated and the spaces provided for your answers are a good indication of the length of answers required.
- You may use diagrams wherever they will help to answer a question.
- Your Quality of Written Communication will be assessed in questions marked with an asterisk (\*).
- You may **not** use a dictionary.
- This document consists of **20** pages. Any blank pages are indicated.

**A calculator may  
be used for this  
paper**

### Scenario

E-Z Phones Ltd sells mobile phones to personal and business customers. The business was started by Trevor Engels in 1999 when he set up a stall on Ipswich market. Today, E-Z Phones Ltd has stores throughout the east of England. You work in the company's head office in Ipswich. Part of your work involves giving advice and support to Trevor.

- 1 (a) You have been given a letter to check for errors before it is sent to a customer. Part of the letter is shown below.

The text of the document contains six errors. One of the errors has already been circled. Circle the **five** remaining errors.

We are very glad to hear that you had such a wonderfull time when you  
you visited our store in Cambridge last week. I have pased on your kind  
words to the store manger Mrs Jones and I am sure that she will let her  
colleagues now that they are doing such a wonderful job.

[5]

- (b) (i) State **two** drawbacks to **E-Z Phones Ltd** of checking **all** letters before they are sent to customers.

1 .....

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2 .....

..... [2]

- (ii) State **two** benefits to **E-Z Phones Ltd** of checking **all** letters before they are sent to customers.

1 .....

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..... [2]

- (c)\* All letters sent to customers are stored on the head office computer network. No paper copies are stored.

Evaluate the benefits and drawbacks to business organisations such as E-Z Phones Ltd of only storing letters to customers using a computer-based system.

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[Total: 15]

- 2 (a) E-Z Phones Ltd has recently opened a new store in Norwich. You have been asked to produce a leaflet which will advertise the new store. The leaflet will need to include a range of images and text.

Name **one**:

- input device you could use to enter text onto the leaflet.

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- output device you could use to view the leaflet whilst you are editing it.

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- output device you could use to create a paper copy of the leaflet.

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- input device you could use to take an image of the new store.

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- device you could use to put a copy of the image of the new store onto your computer.

.....

[5]

- (b) The head office computer network at E-Z Phones Ltd consists of a number of desktop computers. Fatima, the head office network manager, is considering replacing the desktop computers with laptop computers.

- (i) State **three** differences between a desktop computer and a laptop computer.

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[3]

- (ii) Explain **two** benefits to business organisations such as E-Z Phones Ltd of replacing desktop computers with laptop computers.

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[4]

- (c) Products which are for sale at E-Z Phones Ltd's stores contain a barcode on their outer packaging. When a customer wishes to purchase an item, the data on the barcode is input into the store's electronic point of sale (EPOS) system.

- (i) Name the device used to capture the data stored on the barcode.

..... [1]

- (ii) State **two** benefits to business organisations such as E-Z Phones Ltd of using electronic point of sale (EPOS) systems.

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[2]

**[Total: 15]**

- 3 (a) (i) Trevor Engels started E-Z Phones in 1999 as a sole trader. Which **one** of the following is an accurate statement about a 'sole trader'? Place a tick in the correct box.

Statement	Tick (✓)
A business with several shareholders	
A business owned jointly by two people	
A business owned by a single person	

[1]

- (ii) In 2003 Trevor changed his business to a private limited company. Which **one** of the following is an accurate statement about a 'private limited company'? Place a tick in the correct box.

Statement	Tick (✓)
Shares can be bought by anyone on the London Stock Exchange	
A private limited company cannot become bankrupt	
A private limited company must have at least one shareholder	

[1]

- (b) One benefit to Trevor of changing his business from a sole trader into a private limited company is that the business now has limited liability.

Explain how limited liability is of benefit to a business owner such as Trevor.

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[3]

- (c) In recent years, Trevor has discussed the possibility of changing E-Z Phones Ltd into a public limited company (plc).

Explain **one** drawback to the owners of a private limited company of changing it into a public limited company (plc).

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[3]

- (d) Trevor believes that a business can only succeed if all its employees understand how important customers are to its success. When Trevor meets a new employee for the first time he likes to ask them the following:

“Tell me **one** reason why customers are vital to the success of E-Z Phones Ltd.”

How would you reply to Trevor if he asked you why customers are vital to the success of E-Z Phones Ltd?

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[1]

(e)\* Trevor wants you to help him decide how E-Z Phones Ltd should monitor the levels of customer service it provides in its stores. Trevor has given you two possible methods to consider.

Recommend which **one** of the following two methods would be the best way for E-Z Phones Ltd to monitor the effectiveness of the customer service provided in its stores:

- ask all customers to complete a short questionnaire;
- use a mystery shopper to visit stores and report back on their experiences.

Give reasons for your recommendation, explaining why you have rejected the other method.

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[6]

**[Total: 15]**

- 4 E-Z Phones Ltd displays the following statement in its stores:

E-Z Phones Ltd is a socially responsible business.  
We always aim to operate in an ethical way.

- (a) (i) Which **one** of the following is an accurate definition of a 'socially responsible business'? Place a tick in the correct box.

<b>Definition</b>	<b>Tick (✓)</b>
A business which only employs adults	
A business which chooses not to make a profit	
A business which aims to have a positive impact on the people affected by its actions	

[1]

- (ii) Which **one** of the following is an accurate definition of 'ethics'? Place a tick in the correct box.

<b>Definition</b>	<b>Tick (✓)</b>
The rules which help to decide if an action is right or wrong	
The benefits which result from making good decisions	
A method of making decisions based on the wishes of the majority of people	

[1]

**10**

- (b) E-Z Phones Ltd tries to act in a sustainable manner. One way it does this is by looking to reduce its impact on the environment. Two methods it is currently considering using are as follows:

- disposing of its own waste appropriately, eg by recycling materials where possible
- minimising the amount of packaging on its own products

Which **one** of the above two methods would give the greatest benefits to E-Z Phones Ltd? Give reasons for your answer.

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[6]

- (c) (i) Apart from actions to reduce its impact on the environment, state **three** actions which a business organisation such as E-Z Phones Ltd could take in order to operate in a socially responsible manner. Explain how each action would help make E-Z Phones Ltd more socially responsible.

Action 1 .....

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How it would help .....

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Action 2 .....

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How it would help .....

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Action 3 .....

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How it would help .....

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[6]

- (ii) State **one drawback** to a business such as E-Z Phones Ltd of **not** acting in a socially responsible way.

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[1]

[Total: 15]

- 5 (a) E-Z Phones Ltd is required to comply with a wide range of legislation passed by the United Kingdom government.

State **three** actions which business organisations such as E-Z Phones Ltd must take in order to comply with data protection legislation.

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..... [3]

- (b) Explain **two** ways in which consumer protection legislation helps to protect the interests of customers of E-Z Phones Ltd.

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- (c) State **two** actions an employee of E-Z Phones Ltd should take whilst using electrical equipment in order to ensure the health and safety of their fellow workers.

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- (d) Assess the impact of complying with employment legislation on business organisations such as E-Z Phones Ltd.

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**[Total: 15]**

- 6 (a) Employees of E-Z Phones Ltd who use its head office network are given a password.
- (i) State **one** other item of information employees would normally need to provide in order to log onto the network.
- ..... [1]
- (ii) A colleague, Sandra Maynard, uses the following password: sandra. Sandra has written her password on a piece of paper which she keeps next to her computer.
- State **one** reason why Sandra's choice of password is **not** a good one.
- ..... [1]
- (iii) State **one** reason why it is **not** a good idea for Sandra to keep a written note of her password.
- ..... [1]

- (b) Fatima, the head office network manager at E-Z Phones Ltd, uses a range of different security measures to help restrict access to the head office network.

Four of the security measures she uses are listed below:

- firewall
- anti-virus software
- anti-spam filter
- data encryption.

In each of the following situations, which **one** of the four security measures listed above would be used? Write your answers in the table below.

Situation	Security measure
Scan documents to make sure they are safe to use on a computer system	
Scramble information into a code	
Automatically put emails from unknown sources into a separate folder	

[3]

- (c) Fatima has introduced security measures to help prevent unauthorised people from gaining **physical** access to one of the head office computers.

State **three** methods which can be used to help prevent **physical** access to E-Z Phones Ltd's head office computers.

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[3]

- (d) Fatima has recently changed how back-up copies of the head office network's data are stored. Back-up data is now stored on a remote computer located in Germany. No other back-up data is kept.

Evaluate the impact on E-Z Phones Ltd of Fatima's decision to only store back-up data remotely.

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**[Total: 15]**

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