

# GCE

### **Economics**

H460/02: Macroeconomics

Advanced GCE

## Mark Scheme for November 2020

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This mark scheme is published as an aid to teachers and students, to indicate the requirements of the examination. It shows the basis on which marks were awarded by examiners. It does not indicate the details of the discussions which took place at an examiners' meeting before marking commenced.

All examiners are instructed that alternative correct answers and unexpected approaches in candidates' scripts must be given marks that fairly reflect the relevant knowledge and skills demonstrated.

Mark schemes should be read in conjunction with the published question papers and the report on the examination.

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#### Annotations

Annotation	Meaning
BP	Blank Page – this annotation must be used on all blank pages within an answer booklet (structured or unstructured) and on each page of an additional object where there is no candidate response.
<b>~</b>	Tick
×	Cross
CON	Confused
BOD	Benefit of doubt
KU	AO1 – Knowledge and understanding
APP	AO2 – Apply knowledge and understanding
AN	AO3 - Analyse
EVAL	AO4 - Evaluation
<b>^</b>	Omission
NAQ	Not answered question
SEEN	Noted but no credit given
TV	Too vague
OFR	Own figure rule
REP	Repetition

#### Subject-specific Marking Instructions

#### INTRODUCTION

Your first task as an Examiner is to become thoroughly familiar with the material on which the examination depends. This material includes:

- the specification, especially the assessment objectives
- the question paper and its rubrics
- the mark scheme.

You should ensure that you have copies of these materials.

You should ensure also that you are familiar with the administrative procedures related to the marking process. These are set out in the OCR booklet **Instructions for Examiners**. If you are examining for the first time, please read carefully **Appendix 5 Introduction to Script Marking: Notes for New Examiners**.

Please ask for help or guidance whenever you need it. Your first point of contact is your Team Leader.

#### USING THE MARK SCHEME

Please study this Mark Scheme carefully. The Mark Scheme is an integral part of the process that begins with the setting of the question paper and ends with the awarding of grades. Question papers and Mark Schemes are developed in association with each other so that issues of differentiation and positive achievement can be addressed from the very start.

This Mark Scheme is a working document; it is not exhaustive; it does not provide 'correct' answers. The Mark Scheme can only provide 'best guesses' about how the question will work out, and it is subject to revision after we have looked at a wide range of scripts.

Please read carefully all the scripts in your allocation and make every effort to look positively for achievement throughout the ability range. Always be prepared to use the full range of marks.

Levels of response / Level descriptors	Knowledge and understanding/ Application	Analysis	Evaluation
Strong	Precision in the use of the terms in the question and	An explanation of causes and consequences, fully developing the links in the chain of argument.	A conclusion is drawn weighing up both sides, and reaches a supported judgement.
Good	applied in a focused way to the context of the question.	An explanation of causes and consequences, developing most of the links in the chain of argument.	A conclusion is drawn weighing up both sides, but without reaching a supported judgement.
Reasonable	Awareness of the meaning of the terms in the question and applied to the context of the question.	An explanation of causes and consequences, which omit some key links in the chain of argument.	Some attempt to come to a conclusion, which shows some recognition of the influencing factors.
Limited	Awareness of the meaning of the terms in the question.	Simple statement(s) of cause and consequence.	An unsupported assertion.

Qı	uestion	Answer	Marks	Guidance
1	(a)	Using information from the stimulus material, identify two causes of globalisation. Lower costs of transport (1). Advances in communications/technology (1).	<b>2</b> (AO1 x 2)	Annotate with ✓ Up to 2 marks for causes from the <b>stimulus</b>
1	(b)	Using Fig.1, explain the relationship between GDP per head and life expectancy. AO1: Higher GDP per head would be likely to mean better health care/better education/better housing/better nutrition (1) AO2: Largely positive/expected relationship (1). Any of the four countries identified with the highest GDP per head have the longest life expectancy (1) Any of the four countries with the lowest GDP per head have the lowest life expectancy (1). Some exceptions in order e.g. USA has the highest GDP per head but only the 4 <sup>th</sup> longest life expectancy/Egypt has a higher GDP per head than Bangladesh but lower life expectancy (1).	<b>4</b> (AO1 x 1 AO2 x 3)	Annotate with Figure 1 must be used
1	(c)	Using Fig.2, explain the difference between short run and long run economic growth. Short run economic growth is an increase in actual growth / higher output resulting from greater use of existing resources $- w \rightarrow x$ (1). In contrast, long run economic growth is an increase in productive capacity $- YY \rightarrow ZZ$ . (1)	<b>2</b> (AO1 x 1 AO2 x 1)	Annotate with Figure 2 must be used

1	(d)	Using information from Fig.3, explain whether Bangladesh had a budget deficit or a budget surplus in 2017. Budget surplus (1) tax revenue £25 m exceeded government spending £13 m (1).	<b>2</b> (AO2 x 2)	Annotate with 🗸
1	(e)	Using information from the stimulus material, evaluate whether a cut in corporate tax rates in Bangladesh would benefit the UK economy. Level 2 (5–8 marks)	<b>8</b> (AO1 x 1 AO2 x 1 AO3 x 3 AO4 x 3)	For a mark at the top of each level evidence must be provided from the stimulus material and / or the candidate's own knowledge.
		Good knowledge and understanding of corporate tax. Good – strong analysis of the ways in which a cut in corporate tax rates in Bangladesh may affect the UK economy. Good analysis will be in the form of developed links. These links are developed through a chain of reasoning which addresses the question. Any relevant diagram(s) are predominantly correct and linked to the analysis. Strong analysis will have consistently well-developed links through a coherent chain of reasoning which addresses the question. Any relevant diagram(s) are predominantly correct with no significant errors that affect the validity of the analysis. Any diagrams must be integral to the analysis.		A cut in corporate tax rates may stimulate investment and economic growth. UK multinationals with branches in Bangladesh may gain higher profits to send back to the UK. This will increase primary income coming into the current account. There is also the possibility that the UK may benefit from any growth of the Bangladeshi economy as it may be able to export more goods and services. Indeed, Bangladeshi's economic growth. The growth of the Bangladeshi economy may reduce the need for the UK government to provide it with overseas aid. This, however, is more likely to change the destination of where aid goes rather than reduce the aid budget. This is because the UK government is committed to giving
		<b>Reasonable – strong evaluation</b> of whether a cut in corporate tax rates in Bangladesh will benefit the UK economy, considering the impact on the UK's trade position, underpinned by appropriate theoretical analysis. <b>Good</b> evaluation will weigh up the reasons why it might and the reasons why it might not but without reaching a supported judgement. <b>Strong</b> evaluation should include a supported judgement.		0.7% of its GDP in aid. Some UK firms may be encouraged to relocate to Bangladesh to take advantage of the lower corporate tax rates. The rates, however, may still be higher than those in the UK and may not offset other causes of higher production costs such as poor infrastructure. It may be the case that a cut in corporate tax rates may not stimulate growth. Lower tax revenue may mean that the government will spend less on education which could reduce the country's productivity. The UK

<ul> <li>Level 1 (1–4 marks)</li> <li>Limited – reasonable knowledge and understanding of corporate tax.</li> <li>Limited – reasonable analysis of the ways in which a cut in corporate tax rates in Bangladesh may affect the UK economy. Limited analysis will have little evidence of reasoning that addresses the question asked. There is a lack of a clear structure. Reasonable analysis will largely be in the form of single links. There address the question but are not developed into a clear chain of reasoning. Any relevant diagram(s) may be imperfectly labelled or not linked to the analysis.</li> <li>Limited evaluation of whether a cut in corporate tax rates in Bangladesh will benefit the UK economy in the form of an unsupported statement or no evaluation.</li> <li>0 marks</li> <li>No response worthy of credit.</li> <li>Note: although a diagram is not required, it may enhance the quality of the answer and should be rewarded at the appropriate level.</li> </ul>	<ul> <li>economy may not gain much from the growth of the Bangladeshi economy. Bangladesh is not currently a significant trading partner of the UK. Other countries, such as China, may benefit more. The UK has a trade deficit with Bangladesh. With higher investment, Bangladesh's products may become more competitive. Bangladesh may not only sell more to the UK but it may out-compete the UK in some of the UK's export markets.</li> <li>There is also the possibility that the UK may benefit from any growth of the Bangladeshi economy as it may be able to export more goods and services. Indeed, Bangladesh's economic growth may lead to higher consumer spending. Some of this may go on imports from other countries. For instance, UK based car firms may sell more to Bangladesh if they are price and quality competitive. As GDP per head rises, spending on services increases. The UK has a comparative advantage in a range of financial services including financial services and education.</li> <li>Whether the UK will benefit from a cut in Bangladeshi corporate tax rates will depend on whether such a cut will stimulate economic growth in Bangladesh and how a more prosperous Bangladesh would affect the UK's current account. At present the effect may not be very great as Bangladesh is not a major trading partner of the UK.</li> </ul>
Descriptor	Award mark
Consistently meets the criteria for this level	At top of level
Meets the criteria but with some slight inconsistency	Above middle and either below top of level or at middle of level
, , , , , , , , , , , , , , , , , , ,	(depending on number of marks available)
Just enough achievement on balance for this level	Above bottom and either below middle or at middle of level (depending on number of marks available)
On the borderline of this level and the one below	At bottom of level

Question	Answer	Marks	Guidance
Question 1 (f) *	Using information from the stimulus material, evaluate whether the gap in GDP per head between low-income and high-income countries will narrow in the future. Level 3 (9–12 marks) Good knowledge and understanding of what causes a gap between low-income and high-income countries linked to influences on economic growth.	Marks 12 (AO1 x 1 AO2 x 1 AO3 x 5 AO4 x 5)	For a mark at the top of each level evidence must be provided from the stimulus material and / or the candidate's own knowledge. <i>Indicative content</i> If low-income countries continue to have higher rates of economic growth than high-income countries, the gap between the two groups will narrow. Workers and
	<b>Good – strong analysis</b> of what may affect the gap between low-income and high-income countries in the future.		entrepreneurs in low-income countries, unsatisfied with their living standards, may have a greater incentive to work hard and innovate. In contrast, some people in
	<b>Good analysis</b> will be in the form of developed links. These links are developed through a chain of reasoning which addresses the question. Any relevant diagram(s) are predominantly correct and linked to the analysis. <b>Strong</b> <b>analysis</b> will have consistently well-developed links through a <b>coherent</b> chain of reasoning which addresses the question. Any relevant diagram(s) are predominantly correct with no significant errors that affect the validity of the analysis. Any diagrams must be integral to the analysis.		high-income countries may lack drive and may seek to have more hours of leisure. Low-income countries may also be able to copy advances in technology in high-income countries. They may also be able to copy production methods used by multinational companies located in their countries. More advanced technology and better methods of technology may lower costs of production and increase aggregate supply. Moving workers from primary to secondary and tertiary
	<b>Good – strong evaluation</b> of whether the gap between low- income and high-income countries will fall in the future, weighing both why it might and why it might not. <b>Strong</b> <b>evaluation</b> should include a supported judgement.		sectors and reducing under-utilisation of resources can also increase average incomes in low-income countries. However, high-income countries have greater economic power and may not trade on equal terms with low - income countries. If the tariffs on the exports of high-
	There is a well-developed line of reasoning which is clear and logically structured. The information presented is relevant and substantiated.		income countries are lowered more than those on low- income countries, the gap may increase. The development of greater trade links between high- income countries, including forming trade blocs, may
	Level 2 (5–8 marks) Good knowledge and understanding of what causes a gap		exclude low-income countries. Low-income countries may have low wages but this does not necessarily mean that they have low average

between low-income and high-income countries linked to	costs of production. They may have low productivity,
influences on economic growth.	possibly because of low spending on education. If this is
	the case, multinational companies will not be attracted
Reasonable analysis of what may affect the gap between	to the countries and some of their firms may move their
low-income and high-income countries in the future. There is	production to high-income countries.
correct analysis largely in the form of single links. These	Some low-income countries also have high average
address the question <b>but</b> are not developed into a clear chain	costs of production because of poor infrastructure. Poor
of reasoning. Any relevant diagram(s) may be imperfectly	and unreliable transport, for instance, can reduce the
labelled or not linked to the analysis.	price and quality competitiveness of the countries' firms.
	A high birth rate in some African countries means that
Reasonable evaluation of whether the gap between low-	resources, that could be devoted to promoting
income and high-income countries will fall in the future,	economic growth, have to be devoted to catering to the
considering both why it might and why it might not.	needs of the new young people. For instance, instead of
	spending on research and development, a government
There is a line of reasoning presented with some structure.	may have to spend on new primary schools.
The information presented is in the most-part relevant and	Lack of political and economic stability may discourage
supported by some evidence.	investment and so lower aggregate demand and
	aggregate supply.
Level 1 (1–4 marks)	
	Potential judgement
Limited – reasonable knowledge and understanding of	Whether low income countries will transform into high-
what causes a gap between low-income and high-income	income countries will depend on a number of factors.
countries linked to influences on economic growth.	These include whether the low-income countries gain
	fair access to international trade, whether the countries
Limited analysis of what may affect the gap between low-	allocate their resources efficiently and whether the
income and high-income countries in the future. Little	governments operate effective economic policies.
evidence of reasoning that addresses the question asked.	Some emerging economies, including China, have
There is a lack of a clear structure.	shown it is possible to narrow the gap.
Limited evaluation of whether the gap between low-income	
and high-income will fall in the future in the form of an	
unsupported statement or <b>no</b> evaluation.	
The information is basic and communicated in an unstructured	
way. The information is supported by limited evidence and the	

relationship to the evidence may not be clear.	
<b>0 marks</b> No response worthy of credit.	
<b>Note:</b> although a diagram is <b>not</b> required, it may enhance the quality of the answer and should be rewarded at the appropriate level.	
 Descriptor	Award mark
Consistently meets the criteria for this level	At top of level
Meets the criteria but with some slight inconsistency	Above middle and either below top of level or at middle of level (depending on number of marks available)
Just enough achievement on balance for this level	Above bottom and either below middle or at middle of level (depending on number of marks available)
On the borderline of this level and the one below	At bottom of level

Question	Answer	Marks	Guidance
Question 2 *	AnswerBetween 2017 and 2018, households in Denmark's saved more. Household saving as a percentage of disposable income rose from 5.6 to 5.9.Evaluate, with the use of an appropriate diagram(s), whether an increase in the amount households save will 	Marks 25 (A01 x 6 A02 x 6 A03 x 6 A04 x 7)	Guidance Indicative content If households save more, they may be spending less. A reduction in consumer spending may discourage investment. This is because firms will expect to sell less and earn lower profits. As a result their incentive and ability to spend on capital goods will be reduced. Lower consumer expenditure and investment will reduce aggregate demand. If the economy is operating at less than full capacity, a decrease in aggregate demand will reduce output. The diagram shows real GDP falling from Y to Y1.

coherent chain of reasoning which addresses the question.Any diagrams must be integral to the analysis.	If firms are producing less goods and services, they may need fewer workers. This can result in a rise in cyclical unemployment. Some of the workers who lose
<b>Good evaluation</b> of whether an increase in household saving will harm an economy and will weigh up both sides but without reaching a supported judgement.	their jobs may lose their skills and confidence and so may find it difficult to find other jobs when economic activity picks up.
There is a well-developed line of reasoning which is clear and logically structured. The information presented is relevant and in the most part substantiated.	A reduction in investment would also reduce productive capacity. This again could result in a decrease in output as shown in the diagram. In this case both aggregate demand and aggregate supply decrease.
Level 3 (11–15 marks) Good knowledge and understanding of the nature of saving and macroeconomic indicators.	PRICE LIRAS
<b>Good analysis</b> of how an increase in the amount households save may affect an economy. There is correct analysis in the form of developed links. These links are developed through a chain of reasoning which addresses the question. Any relevant diagram(s) are predominantly correct and linked to the analysis.	ADI
<b>Reasonable evaluation</b> of whether an increase in household saving will harm an economy, considering both why it might and why it might not.	P
There is a line of reasoning presented with some structure. The information presented is in the most-part relevant and supported by some evidence.	IGN
Level 2 (6–10 marks) Good knowledge and understanding of the nature of saving and macroeconomic indicators.	O YI Y MEAL GD
Reasonable analysis of how an increase in the amount	An increase in saving may, however, benefit an economy. If the economy is operating at or close to full

<ul> <li>households save may affect an economy. There is correct analysis largely in the form of single links. These address the question <b>but</b> are not developed into a clear chain of reasoning. Any relevant diagram(s) may be imperfectly labelled or not linked to the analysis.</li> <li><b>Reasonable evaluation</b> of whether an increase in household saving will harm an economy, considering both why it might not</li> </ul>	capacity, a reduction in consumer spending may reduce inflationary pressure. A reduction in spending by households may also improve the current account position. Households may reduce spending on imports. It is also possible that domestic firms. faced with lower domestic demand, may put more effort into finding export markets. More saving may increase the funds available for investment. Banka may reasive more deposite which
and why it might not. The information has some relevance, but is communicated in an unstructured way. The information is supported by limited evidence, the relationship to the evidence may not be clear.	investment. Banks may receive more deposits, which can be used as the basis for loans to firms to spend or capital goods. More available loanable funds may also lower the rate of interest. This will make it cheaper for firms to borrow. This could encourage them to borrow more, if they expect consumer expenditure to rise in th
Level 1 (1–5 marks) Reasonable knowledge and understanding of the nature of saving and macroeconomic indicators.	future. In addition, households may both save and spend mor if their incomes are rising. In this case, firms will have both the incentive to invest access to the funds to invest.
Limited or no analysis of how an increase in the amount households save may affect an economy. There is little evidence of reasoning that addresses the question asked. There is a lack of a clear structure. The relevant diagram(s) may not be present or are incorrectly labelled.	Whether an increase in the amount households save will harm an economy will depend on the initial productive capacity, the initial current account position the key influences on investment and whether income increasing. It may be more harmful if the rise in saving is accompanied by a fall in consumer expenditure and
<b>Limited evaluation</b> of whether an increase in household saving will harm an economy, in the form of an unsupported statement or <b>no</b> evaluation.	the economy is initially operating with spare capacity. a country already has a current account surplus, the need to reduce imports will be less than if it had a current account deficit. More saving may increase the
Information presented is basic and may be ambiguous or unstructured. The information is supported by limited evidence. 0 marks	availability and reduce the cost of loanable funds but i consumers are buying less of their products, firms may not want to invest.
No response worthy of credit.	

Descriptor	Award mark
Consistently meets the criteria for this level	At top of level
Meets the criteria but with some slight inconsistency	Above middle and either below top of level or at middle of level (depending on number of marks available)
Just enough achievement on balance for this level	Above bottom and either below middle or at middle of level (depending on number of marks available)
On the borderline of this level and the one below	At bottom of level

Question	Answer	Marks	Guidance
3 *	In 2018, the US President accused China and Russia of lowering the value of their currencies to artificially low levels. Evaluate, with the use of an appropriate diagram(s), whether a central bank's decision to reduce the exchange rate to an artificially low level will benefit its economy.	<b>25</b> (AO1 x 6 AO2 x 6 AO3 x 6 AO4 x 7)	Indicative content An artificially low exchange rate is one below the free market equilibrium price. A central bank could achieve this by either selling the country's currency and/or reducing the rate of interest to discourage financial investors from purchasing the currency. The diagram shows the free market equilibrium price being P. An increase in the supply of the currency reduces the price to Px.
	<ul> <li>Good -Strong knowledge and understanding of what is meant by a fall in the exchange rate.</li> <li>Strong analysis of how a fall in the exchange rate to an artificially low level will affect an economy. It will have consistently well-developed links through a coherent chain of reasoning which addresses the question. Any relevant diagram(s) are predominantly correct with no significant errors that affect the validity of the analysis. Any diagrams must be integral to the analysis.</li> <li>Strong evaluation of whether a fall in the exchange rate to</li> </ul>		PRICE OF CURSEBUCT P P1
	an artificially low level will benefit an economy, weighing up both why it might and why it might not and reaching a supported judgement. There is a well-developed and sustained line of reasoning which is coherent and logically structured. The information presented is entirely relevant and substantiated. Level 4 (16–20 marks) Good knowledge and understanding of what is meant by a fall in the exchange rate.		A fall in the exchange rate can give a country a price
	Strong analysis of how a fall in the exchange rate to an		competitive advantage abroad and at home. It will lower

[		
	artificially low level will affect an economy. It will have	the price of exports, in terms of foreign currencies, and
	consistently well-developed links through a coherent chain	raise the price of imports, in the domestic currency. If
	of reasoning which addresses the question. Any relevant	demand for exports and imports is elastic, with the
	diagram(s) are predominantly correct with no significant errors	Marshall-Lerner condition being met, the current
	that affect the validity of the analysis. Any diagrams must be	account position will be improved. A rise in net exports
	integral to the analysis.	may lead to higher output and employment. As a result,
		economic growth may occur and cyclical unemployment
	Good evaluation of whether a fall in the exchange rate to an	may fall.
	artificially low level will benefit an economy, weighing up both	An artificially low exchange rate, however, may create
	why it might and why it might not without reaching a supported	inflationary pressure in a number of ways. One is that to
	judgement.	achieve and maintain it, the higher supply of the
		currency may result in a rise in the money supply in the
	There is a well-developed line of reasoning which is clear and	country. This may increase aggregate demand. There
	logically structured. The information presented is relevant and	may be higher aggregate demand if the central bank
	in the most part substantiated.	reduces the rate if interest, to lower the price of the
		currency. Any resulting increase in net exports will also
	Level 3 (11–15 marks)	raise aggregate demand as net exports are a
	Good knowledge and understanding of what is meant by a	component of aggregate demand. Higher aggregate
	fall in the exchange rate.	demand may result in demand-pull inflation if the
		economy is operating at or close to full capacity.
	Good analysis of how a fall in the exchange rate to an	LEAS
	artificially low level will affect an economy. There is correct	PRICE AD ADI
	analysis in the form of developed links. These links are	Level
	developed through a chain of reasoning which addresses the	
	question. Any relevant diagram(s) are predominantly correct	
	and linked to the analysis.	
		P1
	Reasonable evaluation of whether a fall in the exchange rate	
	to an artificially low level will benefit an economy, considering	AD!
	both sides.	
	There is a line of responsing presented with some structure	
	There is a line of reasoning presented with some structure.	0 Y YI REAL ODP
	The information presented is in the most-part relevant and	
	supported by some evidence.	

	Level 2 (6–10 marks)	Cost-push inflation may occur as a result of higher
	Good knowledge and understanding of what is meant by a fall	import prices. A rise in the price of imported raw
	in the exchange rate.	materials and capital goods, which cannot be replaced
		by domestic raw materials and capital goods. Will
	<b>Reasonable analysis</b> of how a fall in the exchange rate to an	directly increase the costs of production. Higher import
	artificially low level will affect an economy. There is correct	prices may also reduce the pressure on domestic firms
	analysis largely in the form of single links. These address the	and the government to keep inflation low.
	question <b>but</b> are not developed into a clear chain of	The country's trading partners may regard lowering the
	reasoning. Any relevant diagram(s) may be imperfectly	exchange rate to gain a competitive advantage to be
	labelled or not linked to the analysis.	unfair competition. As a result, they may impose trade
		restrictions on the country, exports.
	<b>Reasonable evaluation</b> of whether a fall in the exchange rate	While reducing the exchange rate may bring
,	will benefit an economy, considering both sides.	advantages in the short run, it may be difficult to keep
		the exchange rate artificially low for long and may result
	The information has some relevance, but is communicated in	in inflationary pressure. The effects of the reduction in
	an unstructured way. The information is supported by limited	the exchange rate will be influenced by the price
	evidence, the relationship to the evidence may not be clear.	elasticity of demand for exports and imports, the level of
		capacity in the economy and how other countries react.
	Level 1 (1–5 marks)	
	Reasonable knowledge and understanding of what is	
	meant by a fall in the exchange rate.	
	Limited or no analysis of how a fall in the exchange rate to	
	an artificially low level will affect an economy. There is little	
	evidence of reasoning that addresses the question asked.	
	There is a lack of a clear structure. The relevant diagrams(s)	
	may not be present or are incorrectly labelled.	
	Limited evaluation of whether a fall in the exchange rate will	
	benefit an economy in the form of an unsupported statement	
	or <b>no</b> evaluation.	
	Information presented is basic and may be ambiguous or	
	unstructured. The information is supported by limited	
	evidence.	

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Des	riptor	Award mark
Con	sistently meets the criteria for this level	At top of level
Mee	s the criteria but with some slight inconsistency	Above middle and either below top of level or at middle of level (depending on number of marks available)
Just	enough achievement on balance for this level	Above bottom and either below middle or at middle of level (depending on number of marks available)

Question	Answer	Marks	Guidance
4 *	In recent years, the UK government has cut both	25	
	corporation and income tax rates. The 2013 cut in the top		Indicative content
	rate of income tax from 50% to 45% has been estimated	(AO1 x 6 AO2 x 6	The Laffer curve suggests there is an optimum tax rate.
	to have reduced government tax revenue by £8.6bn	AO3 x 6	The diagram shows that zero tax revenue is earned if
	between 2013/14 and 2017/18.	AO4 x 7)	tax rates are 0% or 100%. The tax revenue varies
			between these two rates, peaking at a rate of C.
	Evaluate whether a cut in direct tax rates will always		~ 1
	reduce tax revenue.		TAX
			Revenué
	Level 5 (21–25 marks)		
	Good -Strong knowledge and understanding of direct tax		C
	rates. Strong analysis of the relationship between tax rates		8
	and tax revenue. It will <b>consistently</b> well-developed links		
	through a <b>coherent</b> chain of reasoning which addresses the		С Р
	question. Any relevant diagram(s) are predominantly correct		
	with no significant errors that affect the validity of the analysis.		
	Any diagrams must be integral to the analysis.		
	Strong evaluation of whether a cut in direct tax rates will		0 100 %
	always reduce tax revenue, weighing up both why it might and		THY RATES
	why it might not and reaching a supported judgement.		
	There is a well-developed and sustained line of reasoning		
	which is coherent and logically structured. The information		The Laffer curve suggests to policy makers that raising
	presented is entirely relevant and substantiated.		the tax rate from a low rate of A to a rate of B would
			raise tax revenue.
	Level 4 (16–20 marks)		The curve is probably even better known for the
	Good knowledge and understanding of direct tax rates.		suggestion that a cut from a high tax rate such as D towards the optimum tax rate would raise tax revenue. It
	Strong analysis of the relationship between tax rates and tax		might at first seem strange that charging a lower tax
	revenue. It will have consistently well-developed links		rate may increase tax revenue. There are, however, a
	through a <b>coherent</b> chain of reasoning which addresses the		number of reasons why this may occur. One is that it
	question. Any relevant diagram(s) are predominantly correct		will increase the incentive to work, invest and save. For
	with no significant errors that affect the validity of the analysis.		instance, some of the unemployed may be more willing

	<u> </u>	
Any diagrams must be integral to the	analysis.	to accept a low-paid job as net income will rise. Those
		already employed may be encouraged to work longer
Good evaluation of whether a cut in		hours. A lower tax rate may also reduce tax evasion
always reduce tax revenue, weighing		and may encourage workers and firms from other
why it might not, weighing up both sid	es but without reaching	countries to move to the country.
a supported judgement.		The Laffer curve was first drawn by a US economics professor, Arthur Laffer, on a napkin in a Washington
There is a well-developed line of reas	oning which is clear and	hotel, trying to convince two presidential aides of the
logically structured. The information p	resented is relevant and	benefits of cutting tax rates.
in the most part substantiated.		Significant cuts in income tax and corporate tax rates
		were made in the UK and USA in the 1980s and 1990s
Level 3 (11–15 marks)		and some further cuts have been made since. The first
Good knowledge and understandin	<b>q</b> of direct tax rates.	decade of the twenty first century also saw the
	0	introduction of flat rate tax systems in a number of east
Good analysis of the relationship bet	ween tax rates and tax	European countries.
revenue. There is correct analysis in t		Policy makers, however, have to be cautious about
links. These links are developed throu		basing their actions on the Laffer curve. This is for a
which addresses the question. Any re		number of reasons. One is that it is a simplification. It
predominantly correct and linked to th	5 ()	assumes a single tax rate at any one time whereas,
	, ,	apart from a flat rate tax system, there are a number of
Reasonable evaluation of whether a	cut in direct tax rates	different rates.
will always reduce tax reduce, conside		There are also debates about the shape of the Laffer
and why it might not.	5 , 5	curve and whether it is possible to determine where the
		optimum tax rate is.
There is a line of reasoning presented	I with some structure.	Some studies have indicated that cuts in income tax
The information presented is in the m		rates may encourage some workers to work fewer
supported by some evidence.		hours. This is because, satisfied with their previous
		disposable income, they respond to a lower tax rate by
Level 2 (6–10 marks)		taking more leisure.
Good knowledge and understandin	g of direct tax rates.	Tax rates are also one of only a number of influences
		on where workers and firms locate. For instance, a
Reasonable analysis of the relations	hip between tax rates	multinational company may be more attracted by a
and tax revenue. There is correct ana		skilled labour force.
of single links. These address the que		The Laffer curve supports the view that cutting a high
developed into a clear chain of reason	ning. Any relevant	tax rate may increase tax revenue. However, while the

diagram(s) may be imperfectly labelled or not linked to the analysis.Reasonable evaluation of whether a cut in direct tax rates will always reduce tax revenue, considering both why it might and why it might not.The information has some relevance, but is communicated in an unstructured way. The information is supported by limited evidence, the relationship to the evidence may not be clear.Level 1 (1–5 marks) Reasonable knowledge and understanding of direct tax rates.Limited or no analysis of the relationship between tax rates and tax revenue. There is little evidence of reasoning that addresses the question asked. There is a lack of a clear structure. The relevant diagram(s) may not be present or are incorrectly labelled.Limited evaluation of whether a cut in direct tax rates will always reduce tax revenue in the form of an unsupported statement or no evaluation.Information presented is basic and may be ambiguous or unstructured. The information is supported by limited evidence.O marks No response worthy of credit. Note: although a diagram is not required, it may enhance the quality of the answer and should be rewarded at the appropriate level.	Laffer curve may suggest there is an optimum tax rate, it is both difficult to determine where this might be and over what range a cut in a tax rate might increase tax revenue. A cut in direct tax rates to zero will obviously reduce tac revenue to zero. A cut in income tax will not be likely to raise tax revenue if workers cannot change the hours they work. It may reduce tax revenue if the increase in net pay results in workers working fewer hours. The income effect may exceed the substitution effect with workers 'buying' more leisure time. A lower corporation tax may reduce tax revenue if other countries' governments cut their tax rates more. A cut in direct tax rates may also reduce tax revenue if it leads to MNCs to set up in other countries. They may think that government spending on, for instance, infrastructure and education. May decrease. Firms may expect profits to be higher in countries where costs are low because of high productivity resulting from a good supply of educated workers. The Laffer curve, however, suggests that a cut in direct tax rates may raise tax revenue. If the rate is currently below the optimum rate, a cut from e.g. B to A will lower tax revenue. If, however, the tax rate is above the optimum rate, however, a cut from e.g. D to C will raise tax revenue.
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		There are a number of reasons why a cut in direct tax rates may raise tax revenue. One is that it can create an incentive effect. Workers may work longer hours and firms may expand due to a higher financial reward. Lower direct tax rates may reduce tax avoidance and tax evasion. This is because firms will lose less income by not paying tax advisors and by not declaring their earnings. Lower direct rates may also have a 'trickle down effect'. Lower corporation tax may encourage firms to hire more workers and pay higher wages. Such an effect will increase both income and consumer expenditure and so direct and indirect tax rates will reduce tax revenue will depend on how high the rates were originally, the extent of the cut and on how firms and households respond.			
	Descriptor	Award mark			
Consistently meets the criteria for this level		At top of level			
	Meets the criteria but with some slight inconsistency	Above middle and either below top of level or at middle of level			
		(depending on number of marks available)			
- 5		Above bottom and either below middle or at middle of level			
		(depending on number of marks available)			
On the borderline of this level and the one below At		At bottom of level			

Question	Answer	Marks	Guidance
5 *	Microfinance has grown significantly in recent years. There has been a growth in microfinance institutions and microfinance is now available in most developing countries. Evaluate whether microfinance promotes economic development.	<b>25</b> (AO1 x 6 AO2 x 6 AO3 x 6 AO4 x 7)	<i>Indicative content</i> Microfinance involves giving small loans to the poor to help them start and develop small businesses that can take them out of poverty. For instance, a loan may be given a woman to buy a sewing machine, enabling her to sell the clothes she produces.
	Level 5 (21–25 marks) Good -Strong knowledge and understanding of microfinance.		A lower rate of interest is charged on the loans than on any money they might be able to borrow from money lenders. The poor are often not able to get loans from traditional banks.
	<b>Strong analysis</b> of how microfinance may affect economic development. It will have <b>consistently</b> well-developed links through a <b>coherent</b> chain of reasoning which addresses the question. Any relevant diagram(s) are predominantly correct with no significantly errors that affect the validity of the analysis. Any diagrams must be integral to the analysis.		Muhammad Yunus is credited with starting microfinance. He founded the Grameen Bank to give loans to reduce poverty and promote economic development. There are various ways that microfinance can reduce poverty and promote economic development. One is that it can increase the income of those who start
	<b>Strong evaluation</b> of whether microfinance promotes economic development, weighing up both the positive and negative impacts it has had on the UK economy and reaching a supported judgement.		successful businesses. With higher incomes, the recipients of the loans may be able to enjoy better housing, healthcare and nutrition. If this is the case, their life expectancy is likely to increase. They may now also be able to educate their children. This is because
	There is a well-developed and sustained line of reasoning which is coherent and logically structured. The information presented is entirely relevant and substantiated.		the parents may no longer need their children to work to supplement the families' income and because the families may now be able to afford any school fees. With more education, the children may be able to gain
	Level 4 (16–20 marks) Good knowledge and understanding of microfinance.		well-paid jobs and enjoy a good standard of living. If the businesses started by the recipients of the loans are successful, they may employ other people in their
	<b>Strong analysis</b> of how microfinance may affect economic development. It will have <b>consistently</b> well-developed links through a <b>coherent</b> chain of reasoning which addresses the question. Any relevant diagram(s) are predominantly correct		area. This may reduce unemployment and raise the living standards of their employees. The businesses may buy goods and services from others in the area, thereby increasing employment. In

<b></b>		
	with no significant errors that affect the validity of the analysis.	addition, any rise in incomes will have a multiplier effect.
	Any diagrams must be integral to the analysis.	Those receiving higher incomes will spend more which
		may benefit local businesses.
	Good evaluation of whether microfinance promotes	Microfinance may also promote gender equality. A
	economic development, weighing up both the positive and	relatively high proportion of the loans have been given
	negative impacts it has had on the UK economy but without	to women. This has not only increased their incomes
	reaching a supported judgement.	but has also increased their status and confidence.
	There is a well-developed line of reasoning which is clear and	Some doubts, however, have been raised about the
	logically structured. The information presented is relevant and	effectiveness of microfinance. It has been pointed out
	in the most part substantiated.	that it may be difficult to start businesses in poor areas
		because of a lack of demand and because of an
	Level 3 (11–15 marks)	absence of some of the factors needed for economic
	Good knowledge and understanding of microfinance.	growth and development. For instance, in a poor area
	5	there may be no schools for those who live there even if
	Good analysis of the contribution of how microfinance may	they could afford to.
	affect economic development. There is correct analysis in the	It is also argued that while the interest charged on the
	form of developed links. These links are developed through a	loans may be significantly lower than that charged by
	chain of reasoning which addresses the question. Any	some money lenders, it may still be relatively high,
	relevant diagram(s) are predominantly correct and linked to	making the loans difficult to repay. Some economists
	the analysis.	argue that it would be better to give the poor income
		grants. These would not have to repaid.
	Reasonable evaluation of whether microfinance promotes	
	economic development, considering both the positive and	Microfinance is not the most generous form of aid but it
	negative impacts it has had on the UK economy.	does enable more to be helped than in the case of
		income grants. Its effectiveness can also be increased
	There is a line of reasoning presented with some structure.	by providing guidance to the recipients of the loans and
	The information presented is in the most-part relevant and	by making it be part of a package of promoting
	supported by some evidence.	development including increasing the provision of
	Level 2 (C. 10 merke)	education.
	Level 2 (6–10 marks)	
	Good knowledge and understanding of microfinance.	
	Reasonable analysis of how microfinance may affect	
	economic development. There is correct analysis largely in	

the form of single links. These address the question <b>but</b> are			
not developed into a clear chain of reasoning. Any relevant			
diagram(s) may be imperfectly labelled or not linked to the			
analysis.			
analysis.			
<b>Descensible symbolism of whether microfinence premeter</b>			
Reasonable evaluation of whether microfinance promotes			
economic development, considering both the positive and			
negative impacts it has had on the UK economy.			
The information has some relevance, but is communicated in			
an unstructured way. The information is supported by limited			
evidence, the relationship to the evidence may not be clear.			
······································			
Level 1 (1–5 marks)			
Reasonable knowledge and understanding of			
microfinance.			
Therefore.			
Limited or no analysis of how microfinance may affect t			
economic development. There is little evidence of reasoning			
that addresses the question asked. There is a lack of a clear			
structure. The relevant diagram(s) may not be present or are			
incorrectly labelled.			
Limited evaluation of whether microfinance promotes			
economic development in the form of an unsupported			
statement or <b>no</b> evaluation.			
Information presented is basic and may be ambiguous or			
unstructured. The information is supported by limited			
evidence.			
0 marks			
No response worthy of credit.			
Note: although a diagram is <b>not</b> required, it may enhance the			

quality of the answer and should be rewarded at the appropriate level.	
Descriptor	Award mark
Consistently meets the criteria for this level	At top of level
Meets the criteria but with some slight inconsistency	Above middle and either below top of level or at middle of level (depending on number of marks available)
Just enough achievement on balance for this level	Above bottom and either below middle or at middle of level (depending on number of marks available)
On the borderline of this level and the one below	At bottom of level

Question	AO1	AO2	AO3	AO4	TOTAL	(Quantitative Skills)
1(a)	2				2	
1(b)	1 (1)	3 (3)			4	(4)
1(c)	1 (1)	1 (1)			2	(2)
1(d)		2 (2)			2	(2)
1(e)	1	1	3	3	8	
1(f)	1	1	5	5	12	
2/3	6 (2)	6 (2)	6 (2)	7 (2)	25	(8)
4/5	6	6	6	7	25	
TOTAL	18 (6)	20 (6)	20 (2)	22 (2)	80	(16)

#### **Assessment Objectives Grid**

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